# Board of Directors' Report and Financial Statements for 2014

# Board of directors' report

#### **Vvo-group plc in brief**

VVO-group plc is Finland's largest market-based, private-sector landlord, offering versatile and effortless rental solutions coupled with an extensive range of housing services. The fair value of our rental apartments is EUR 3.6 billion. VVO Group owns 40,793 apartments, of which 26,841 are Lumo apartments and 13,952 are VVO apartments.

#### **Operating environment**

#### **General operating environment**

General economic uncertainty persisted, and consumer confidence was lower than average. Growth in the global economy has slowed and the Euro zone sank into deflation towards the end of the year. Economic growth in the Euro zone was weak and interest levels low. The growth outlook for the Finnish economy has also weakened. Both private households and companies are cautious in their investment decisions. Unemployment was also rising. This was seen in, for example, demand for owner-occupied apartments and construction investments. Owner-occupied apartments took longer to sell and prices fell during late 2014.

#### **Industry operating environment**

Demand for rental apartments remained at a good level. Business was good for small rental apartments and newly constructed locations, particularly in growth centres. Demand for the most expensive rental apartments continued to decline. There was clear demand for new homes in the Helsinki Metropolitan Area.

New construction clearly focused on privately financed rental apartments. Contractors' prices for new construction fell slightly, while the price level for renovations remained at the same level.

The market situation for the construction of owner-occupied apartments enabled better-than-average implementation of negotiated contracts for rental housing development.

The shortage of suitable plots and the slowness of the zoning process, particularly in the Helsinki Metropolitan Area, made it harder to launch the construction of new rental apartments.

#### **Segment reporting**

VVO Group forms a financial entity that reports on its operations in two segments. The basis for the segment division is the profit distribution limitation defined by the Act on State-Subsidised Housing Loans (ARAVA Act).

VVO Non-subsidised segment contains VVO-group plc and the Group companies VVO Kodit Oy, VVO Vuokra-asunnot Oy, VVO Vuokratalot Oy and VVO Palvelut Oy. These companies can freely distribute their profit. Some of VVO Vuokratalot Oy's housing is subject to property-specific limitations in accordance with the ARAVA Act.

The Group companies VVO Asunnot Oy and VVO Korkotukikiinteistöt Oy, which are subject to the profit distribution limitation specified in the ARAVA Act, belong to the VVO State-subsidised segment. These companies can pay their owner an eight per cent return on own funds invested in them that have been confirmed by the Housing Finance and Development Centre of Finland (ARA). The return payable from the annual profits of companies within the VVO State-subsidised segment totals approximately EUR 3 million.

Housing in the VVO State-subsidised segment is not subject to property-specific limitations in accordance with the ARAVA Act.

#### **Turnover and results**

VVO Group had a turnover of EUR 367.9 (346.6) million for the period 1 January–31 December 2014. The VVO Non-subsidised segment recorded a turnover of EUR 192.9 (174.3) million, and the VVO State-subsidised segment EUR 186.8 (183.3) million. Turnover was boosted by increased income from rental activities as well as capital gains from the sale of inventory properties in the VVO Non-subsidised segment.

The Group's operating profit totalled EUR 136.7 (116.2) million, representing 37.2 (33.5) per cent of turnover. Financial income and expenses totalled EUR -46.3 (-40.3) million. Profit before taxes amounted to EUR 90.3 (75.9) million. The result includes EUR 9.8 (8.7) million in capital gains and losses from the sale of fixed assets. VVO's favourable profit performance is based on the successful management of maintenance costs, a low tenant turnover rate, a good occu-

#### VVO Group's loans and interest rate hedging by loan type

#### **VVO Group loans**

EUR million	31 Dec 2014	31 Dec 2013
Interest subsidy loans	602.5	611.9
Annuity and mortgage loans	302.5	312.6
Market-based loans	867.4	802.0
Other loans	14.4	21.0
Commercial papers	65.0	47.5
Total	1,851.9	1,795.1

Interest	rate	hedging

EUR million	31 Dec 2014	31 Dec 2013
Market-based loans	867.4	802.0
- Fixed rate	244.3	252.2
- Floating rate	623.2	549.8
Interest rate derivatives	429.3	344.9
Interest rate options	28.0	28.0
Fair value of interest rate derivatives	-48.5	-27.6
Hedging ratio, %	78%	74%

pancy rate, and low financial costs. The VVO Non-subsidised segment generated EUR 64.1 (57.2) million in profit before taxes and the VVO State-subsidised segment EUR 26.3 (18.9) million.

#### **Balance sheet and financing**

At the end of the financial year, the Group's balance sheet total was EUR 2,587.8 (2,468.5) million. Equity totalled EUR 552.6 (497.9) million. At 31 December 2014, the

Interest expenses from mortgages	1 Jan	- 31 Dec 2014	1 Jan - 31 Dec 2013		
	EUR million	average interest, %	EUR million	average interest, %	
Interest subsidy loans	9.3	1.5	10.5	1.7	
Annuity loans	11.4	3.7	13.1	4.1	
Market-based loans	14.2	1.8	12.9	1.8	
<ul> <li>Including hedging costs</li> </ul>	23.0	3.0	21.1	3.0	
Other loans	0.2	3.7	0.3	3.5	
Interest expenses from mortgages, total	58.0	2.6	57.8	2.8	

equity ratio was 42.0 (41.3) per cent at fair value and 21.8 (20.7) per cent at book value. The Group's return on equity was 13.3 (15.5) per cent and its return on investment 5.9 (5.5) per cent.

At the end of the financial year, the Group's cash, cash receivables and other liquid assets totalled EUR 122.0 (142.3) million. The Group maintained good liquidity throughout the period. In November, the Board of Directors decided to increase the size of VVO-group plo's commercial paper programme to EUR 200 million, of which EUR 65.0 (47.5) million was outstanding at the end of the financial year.

At year-end, interest-bearing liabilities stood at EUR 1,851.9 (1,795.1) million.

Market-based loans totalled EUR 867.4 (802.0) million at the turn of the year. The market-based loans include a EUR 100 million secured bond that will mature in 2020. EUR 429.3 (344.9) million in loan capital was hedged with interest rate derivatives. The average maturity of the hedging was 6.1 (6.6) years.

At year-end, the Group had EUR 602.5 (611.9) million in interest subsidy loans guaranteed by the state. The interest expenses from interest subsidy loans amounted to EUR 9.3 (10.5) million during the period, and the interest subsidy paid by the State to banks was EUR 0.5 (0.8) million. Annuity and mortgage loans totalled EUR 302.5 (312.6) million.

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#### **Maturity analysis**

Cash flows from instalments and interest payments for loan contracts 31 December 2014:

EUR million	2015	2016-2019	2020-2024	2025-2029	2030 onwards
Interest subsidy loans	51.5	228.3	109.8	44.4	267.9
Annuity and mortgage loans	22.1	84.3	99.3	81.6	294.5
Market-based loans	20.3	241.9	477.8	172.3	80.4
Other loans	0.9	1.6	3.1	0.6	0.7
Commercial papers	65.0	0.0	0.0	0.0	0.0
Interest rate derivatives	9.2	29.2	17.1	3.8	0.0
Total	169.0	585.2	707.1	302.7	643.4

The average interest on mortgages was 2.6 (2.8) per cent and their average maturity at the end of the financial year was 15.5 (15.6) years.

An expense of EUR 3.7 (0.9) million was recognised in the income statement as a negative change in the fair values of swaption contracts.

#### Real estate property and fair value

At the end of the financial year, the Group owned 40,793 (40,194) rental apartments, representing an increase of 599 (248) apartments. The VVO Non-subsidised segment accounted for 20,044 (19,526) of these homes and the VVO State-subsidised segment for 20,749 (20,668). At the end of the

financial year, VVO owned apartments in 42 (43) municipalities.

On 31 December 2014, the book value of VVO's rental apartments and the business premises in rental apartment buildings was EUR 2,184.2 (2,038.1) million, and the fair value EUR 3,557.0 (3,351.1) million. The difference in book and fair value was EUR 1,372.8 (1,313.0) million. This increase in value stemmed from trends in the market price of apartments, trends in rent and maintenance costs, and the end of state-subsidisation for certain properties.

The fair value of VVO's rental apartments and business premises is determined quarterly on the basis of the company's own evaluation. An external expert

gives a statement on the valuation of VVO's rental apartments and the business premises in these rental apartment buildings. Fair value was last determined on the financial statement date of 31 December 2014. The criteria for determining fair value are reported in the notes to the financial statements.

Equity ratio calculated at fair value on 31 December 2014 stood at 42.0 (41.3) per cent, and equity per share as calculated with fair values was EUR 223.01 (209.16). On 31 December 2014, the equity ratio for VVO's Non-Subsidised segment was 48.7 (49.3) per cent calculated with fair values and 26.2 (25.9) per cent with book values.

The plot reserve held by the Group was

about 120,000 floor sq m at the beginning of the financial period and about 110,000 floor sq m at the end of the period. The balance-sheet value of the plot reserve was EUR 39 (48) million at the end of the period.

#### **Rental housing**

Demand for rental housing remained high in all municipalities where VVO has a presence. As in previous years, the strongest demand centred on smaller apartments, that is, studios and one-bedroom apartments.

The financial occupancy rate remained high, standing at 98.1 (98.5) per cent for the financial year. At the end of the financial year, 451 (228) apartments were vacant due to renovations. The tenant turnover rate, which includes internal transfers, remained at the same level as in the previous year, that is, 25.8 (25.4) per cent.

The total growth in rent revenue during the period was 3.9 (4.8) per cent. The growth in rent revenue was attributable to rent adjustments of 3.5 (3.4) per cent made in March 2014, changes in VVO's housing stock, and rent adjustments in the Lumo product group carried out in connection with new tenants.

The average rent for VVO's housing stock was EUR 12.91 (12.42) per sq m per month during the financial year, and EUR 13.04 (12.56) at year-end. The average rent in

apartments where rent can be freely determined – the 26,841 (24,799) apartments in the Market-based product group (Lumo) – was EUR 13.17 (12.68) during the financial year and EUR 13.33 (12.87) at year-end. The corresponding figure for apartments rented at cost price – the 13,952 (15,395) apartments in the cost-principle product group (VVO) – was EUR 12.42 (12.00) during the financial year and EUR 12.49 (12.05) at year-end.

The average period of tenancy remained high, at 5.9 (5.9) years. At the end of the financial year, there were 15,785 (17,847) active applications. (Applications are active for three months.) The average number of active applications per rental agreement termination was 22.9 (25.4). The number of new rental housing applications received during the financial year was 67,528 (71,372). The number of applications was affected by, among other things, the low number of vacated apartments due to scant turnover and a greater transparency in supply due to the revamped online application service.

In spite of the general economic situation, the proportion of turnover accounted for by rent receivables stood at 1.2 (1.3) per cent at the end of the financial year.

VVO's Customer Service Centre opened in the Helsinki Metropolitan Area in April and went nationwide in June. The centre serves both new and existing customers. A further 11 VVO Home Centres also provide local customer service all across Finland.

VVO Group introduced two rental housing brands: Lumo and VVO. Lumo is a market-led rental concept that offers next-generation services for rental housing and gives tenants even more freedom to choose. Apartments covered by the VVO brand are state-subsidised and adhere to the cost-price principle for determining rents.

VVO sought competitive bids to provide broadband and television services to our customers, and signed agreements with DNA and Elisa. These agreements cover close to 39,000 households, which means that the rents for almost all VVO and Lumo apartments will include an even faster 10 megabit broadband connection. The agreements came into force on 1 January 2015 and will be valid until the end of 2019.

The use of electronic signatures has increased steadily throughout Finland. About 60 per cent of all the new tenancy agreements made during the financial year were signed electronically. Approximately 1,000 new tenancy agreements are signed per month.

Residents' opinions were polled through the annual customer satisfaction survey. The results were excellent, as in the previous year. Residents' willingness to recommend VVO remained at a record high. No fewer than 92 (92) per cent had already recommended, or would be willing to recommend, VVO as a landlord.

VVO actively engaged in cooperation with residents during the financial year. Nationwide tenant events were organised at, for example, Linnanmäki amusement park in Helsinki and Särkänniemi amusement park in Tampere. A total of about 20,000 people took part in the year's events.

## Investments and real estate development

VVO committed to the construction of 1,553 apartments during 2014, and these sites will be developed over the coming years.

750 (252) rental apartments were completed for VVO in 2014. 517 apartments were constructed in Helsinki and 233 elsewhere in Finland. 630 (252) of these completed apartments were privately financed Lumo brand apartments and 120 (0) were long-term state-subsidised VVO brand homes.

In 2014, VVO decided to invest approximately EUR 300 million in new construction, property acquisitions, and repairs and renovations. There were more new construction start-ups than in the previous year, mainly in the Helsinki Metropolitan Area. VVO launched the construction of 856 (638) Lumo apartments in 2014. A total of 1,127 (1,020) Lumo apartments at 16 (15) sites were under construction at year-end. Of the apartments under construction, 733 (787) are located in the Helsinki region and

394 (233) in other Finnish growth centres.

In 2014, VVO decided that, for the time being, it will not construct any rental housing governed by the legislation on non-profit operations. One of the reasons for this decision stems from changes in official interpretations of the legislation on non-profit operations.

On 29 August 2014, VVO signed an agreement worth EUR 112 million with Rakennusosakeyhtiö Hartela for the development of rental apartments in Helsinki, Espoo, Tuusula and Lahti. The agreement covers the construction of over 500 Lumo apartments for VVO in 2015–2018.

During 2014, VVO acquired rental apartments in Helsinki from the Helsinki Deaconess Institute (Etu-Töölö district), Signe and Ane Gyllenberg Foundation (Munkkiniemi district) and Paavo Nurmi Foundation (Lauttasaari district). In addition, VVO acquired rental apartments from Tapiolan Lämpö Oy in Pohjois-Tapiola, Espoo. All the acquired apartments – a total of 172 (443) – are privately financed. The total value of the completed acquisitions was EUR 30.4 million.

During the review period, VVO sold 291 (446) rental apartments in Rovaniemi, Kuopio, Salo, Janakkala, Imatra, Rauma, Joensuu, and Vantaa. A total of EUR 9.8 (8.7) million in capital gains and losses was registered from these divestments. On 8 April 2014, VVO-group plc sold its holding in Suomen Asumisoikeus Oy to Asun-

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tosäätiön Asumisoikeus Oy, a subsidiary of Asuntosäätiö.

The Group's gross investments during the period totalled EUR 200.4 (223.2) million, and cash flow from investment activities totalled EUR 200.4 (208.2) million. The VVO Non-subsidised segment accounted for EUR 186.2 (186.0) million of this cash flow from investments, and the VVO State-subsidised segment for EUR 14.3 (22.2) million. EUR 29.1 (35.3) million of the investments was allocated to capitalised renovation costs. Total repair costs were EUR 78.7 (83.7) million, of which EUR 49.6 (48.4) million was recognised as expenses in the income statement. EUR 142.1 (117.2) million of these investments was allocated to new construction.

VVO's property maintenance costs (excluding repair expenses) changed by -2.3 (-2.7) per cent on the previous year. This fall was attributable to a general boost in the efficiency of operations and the broader scale of tendering.

#### **Personnel**

At the end of 2014, VVO had a total of 343 (324) employees, of which 317 (313) were on permanent contracts and 26 (11) on temporary contracts. The average number of personnel during the year was 339 (341). The average length of service was 10.0 (11.0) years. Personnel turnover in 2014 was 14.0 (6.6) per cent.

The combined amount of salaries, wages and fees was EUR 17.0 (17.4) million.

#### Responsibility

VVO-group plc's operations are based on the provision of a diverse range of safe, high-quality rental housing.

VVO's rent trends are predictable. The company adheres to the Fair Rental Conduct (Hyvä vuokratapa) rules jointly drawn up by the industry and VVO's rental practices, which include the determination of recommended maximum rent increases.

The criteria for determining rents are discussed and approved annually by the Board of Residents and at residential management's economic theme evenings.

VVO seeks to participate in debate on Finnish housing policy to improve the standing of rental housing.

VVO fights the grey economy by ensuring that all the anti-grey economy models used by the company exceed legislative requirements in many respects. Legal amendments affecting construction came into force on 1 July 2014. VVO has created a system that sends monthly reports to the Tax Administration on all contracts and invoices exceeding the EUR 15,000 threshold stipulated in the amendment.

The Rental Property Action Plan (VAETS) savings targets for 2016 have already been achieved for heating energy and exceeded for property electricity consumption. This

improvement in energy efficiency has largely been achieved with maintenance and operational measures.

In 2014, the change in the temperature-corrected consumption of heating energy in VVO properties was -0.8 per cent (-2.2%) on 2013. Likewise, the change in water consumption was -0.6 per cent (-0.6%) and electricity consumption -0.7 per cent (-2.7%).

 ${
m CO}_2$  emissions caused by heating energy production for VVO's properties were approximately 63,000 (68,000) tCO $_2$ . VVO seeks to alleviate the environmental impacts of energy consumption by using carbon-neutral energy for property electricity. District heating is used in 99 per cent of VVO's properties

#### **Risk management**

VVO's risk management is based on the company's risk management and treasury policy, corporate governance and ethical guidelines, and the risk assessments carried out in connection with the strategic and annual planning process. Risk assessments identify the most significant risks and define means to manage them.

The most notable risks associated with customer management relate to a potential drop in the financial occupancy rate, an increase in resident turnover, and an increase in rent receivables. Factors affecting these risks include economic fluctua-

tions and shifts in demand, both nationally and locally. The financial occupancy rate of rental apartments, resident turnover, the number of applicants, and the amount of rent receivables and changes thereto are monitored by region on a monthly basis.

VVO is developing its rental housing operations and property renovation activities, and strengthening its customer relations. These measures seek to maintain a high occupancy rate and decrease resident turnover.

Ensuring that the value of VVO's housing stock continues to rise requires investments in growth centres and systematic renovations across all apartments and properties. Potential changes in apartment prices can affect the fair value of VVO's property assets.

The financial risks relating to VVO Group's business operations are managed in accordance with the treasury policy confirmed by VVO-group plc's Board of Directors. The treasury policy defines objectives for funding, division of responsibilities, operating principles, financial risk management principles as well as monitoring and reporting principles. VVO Group's financing aims at ensuring the availability of financing and maintaining liquidity cost-effectively at all times, and at managing funding and credit risks.

Financial risks caused by uncertainty concerning the money market relate to

Group structure 31 December 2014	Subsidiaries	Affiliates
VVO-group plc	1) 8	2
Parent companies of sub-groups		
VVO Asunnot Oy	21	<sup>2)</sup> 13
VVO Korkotukikiinteistöt Oy	3	5
VVO Kodit Oy	145	<sup>2)</sup> 17
VVO Vuokra-asunnot Oy	7	1
VVO Vuokratalot Oy	13	2) 4
Parking and maintenance companies	3	2
VVO Palvelut Oy	1	
Total	201	34

<sup>1)</sup> Includes the parent companies of the sub-groups and other subsidiaries listed, excluding parking and maintenance companies.

increasing interest margins and rising interest rates, and affect the availability of finance.

Major fluctuations in interest rates and margins may have a significant impact on VVO's financial performance, and could prevent investments in new construction and renovations. Interest rate risks are managed by dividing loans between fixed and floating rate loans, and by different interest rate renewal periods. The interest rate risk associated with market-based loans is also managed using interest rate derivatives. The interest rate of state-subsi-

dised loans is tied to the Finnish consumer price index, which may cause considerable fluctuations in annual interest costs. Some loans have an interest rate ceiling that reduces the interest rate risk resulting from inflation.

The Group seeks to ensure the availability of financing by diversifying the financing sources and instruments in its loan portfolio and spreading the maturity of its loans.

The most notable risks associated with properties are liability risks, such as water damage and fire. Liability risks are

managed with appropriate preventive safety measures and by insuring properties against damage. VVO Group regularly reviews its insurance policies as part of overall risk management. The main insurance policies are property, liability, loss of profits, accident, travel, and vehicle insurance.

#### **Internal auditing**

The company's internal auditing is an independent function with no operative responsibility. Internal auditing is carried out by one person. If necessary, the services of an external partner can be used for internal auditing. The job description, authorisations and responsibilities of internal auditing are defined in the operating instruction for internal auditing approved by the Board of Directors. Internal auditing is responsible for inspecting internal supervision and risk management, and reports to the CEO and the Audit Committee.

#### **Group structure and changes**

No material changes occurred in Group structure during the financial year.

In addition to the parent company, the Group consisted of 201 (169) subsidiaries and 34 (31) affiliates at the end of the financial year. Subsidiaries wholly owned by the Group parent company, VVO-group plc, are VVO Kodit Oy, VVO Vuokra-asunnot Oy, VVO Vuokratalot Oy, VVO Korkotukiki-

inteistöt Oy and VVO Asunnot Oy, which own rental apartments; and VVO Palvelut Oy, which is in charge of invoicing for the Group's internal and external property business.

VVO-group plc also has a holding of more than 50 per cent in 2 (2) limited liability companies or real estate companies and a 50 per cent holding in SV-Asunnot Oy.

In its decision of 19 November 2013, the Administrative Court of Helsinki rejected an appeal regarding the designation of one of VVO's Group companies as a non-profit company. VVO has appealed to the Supreme Administrative Court concerning this decision by the Administrative Court of Helsinki. The procedure is ongoing.

#### **Events after period**

There were no significant events after the end of the financial year.

#### **Outkook for 2015**

Uncertainty in the Finnish economy persists. Consumer confidence appears to have risen slightly in recent months, even though no improvements appear to have occurred in the state of the economy. The outlook for employment remains weak.

On the other hand, alongside the weakening euro, fluctuations in raw material prices have improved the operating environments of many Finnish companies. The European Central Bank's decision in early

<sup>2) 10</sup> of the affiliates are subsidiaries in the remaining group.

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2015 to purchase EUR 60 billion in securities per month may support the Euro zone's economy and curb deflation.

Key interest rates have remained low. In the near future, the European Central Bank will continue to soften monetary policy with its government bond-buying programme. As a result, general interest rates are forecast to remain low. Low interest rates also have a favourable impact on VVO's operations.

Demand for rental housing is expected to remain at a good level. No considerable changes are expected in the overall supply of rental apartments. New construction will continue to centre on privately financed rental housing, and VVO will continue to invest in developing its Lumo rental homes. Due to the general market situation, construction firms are offering sites for rental housing.

The contraction in construction will most likely continue, with the greatest fall being seen in the number of detached houses being built. The total volume of construction will fall short of the requirements presented in long-term estimates.

VVO's financial occupancy rate and resident turnover are expected to remain at the current level. Rent trends are stable and predictable. The Group's profit performance is expected to remain good, particularly in the VVO Non-subsidised segment.

#### **Administration 2014**

#### **Board of Directors**

Until 21 March 2014, the Board of Directors consisted of Chairman Riku Aalto and Vice Chairman Risto Murto, with Tomi Aimonen, Matti Harjuniemi, Olli Luukkainen, Antti Rinne, Jan-Erik Saarinen and Ann Selin as members.

For the term beginning on 21 March 2014, Riku Aalto was re-elected Chairman. Tomi Aimonen, Matti Harjuniemi, Olli Luukkainen, Antti Rinne, Reima Rytsölä, Jan-Erik Saarinen and Ann Selin were elected as members. The Board chose Tomi Aimonen as Vice Chairman. Antti Rinne resigned from VVO-group plo's Board of Directors on 24 May 2014.

#### **Board committees**

The Board of Directors has two committees: the Remuneration Committee and the Audit Committee.

Until 21 March 2014, the Remuneration Committee was chaired by Riku Aalto and included Risto Murto and Ann Selin as members. As of 21 March 2014, the Remuneration Committee was chaired by Riku Aalto and included Tomi Aimonen and Ann Selin as members.

Until 21 March 2014, the Audit Committee was chaired by Riku Aalto and included Tomi Aimonen and Matti Harjuniemi as members. As of 21 March 2014, the Audit

Committee was chaired by Riku Aalto and included Matti Harjuniemi and Reima Rytsölä as members.

#### **Nomination Committee**

Until 21 March 2014, the Nomination Committee was chaired by Jarkko Eloranta and included Timo Ritakallio, Petri Lindroos and Ville-Veikko Laukkanen as members. As of 21 March 2014, the Nomination Committee was chaired by Jarkko Eloranta and included Timo Ritakallio, Pasi Pesonen and Ville-Veikko Laukkanen as members.

#### CEO

Jani Nieminen, M.Sc. (Tech.), MBA was CEO. The CEO's deputy was CFO Raimo Vehkaluoto, M.Sc. (Econ.).

#### **Management Group**

The VVO Group Management Group consisted of CEO Jani Nieminen (Chairman), CFO Raimo Vehkaluoto, Customer Director Juha Heino, Investment Director Mikko Suominen, Real Estate Development Director Kim Jolkkonen, Marketing & Communications Director Irene Kantor, and ICT & Development Director Mikko Pöyry. At the CEO's discretion, Tiina Heinonen, the Group's legal counsel, and Jouni Heikkinen, the company's internal auditor, may also attend Management Group meetings.

#### **Auditor**

VVO's auditor is KPMG Oy Ab, with APA Kai Salli as the principal auditor.

#### **Annual General Meeting**

The Annual General Meeting was held on 21 March 2014. The following matters were on the agenda for the Annual General Meeting, as specified in section 12 of the Articles of Association:

- The financial statement and consolidated financial statement for 2013 were confirmed.
- A decision was taken to pay a dividend of EUR 2.20 per Series A share, totalling EUR 16,285,632.00, on 4 April 2014.
- The members of the Board of Directors and the CEO were discharged from liability for the financial year ending on 31 December 2013.
- The AGM confirmed the attendance allowance for Board meetings as EUR 600 per meeting and set the following annual fees for the term beginning 21 March 2014: EUR 20,000 for the Chairman, EUR 11,000 for the Deputy Chairman, and EUR 8,000 for each of the members.
- The following were elected as members of the Board of Directors for the term beginning on 21 March 2014:
- · Aalto, Riku (Chairman)
- · Aimonen, Tomi
- · Harjuniemi, Matti

- Luukkainen, Olli
- · Rinne, Antti
- · Rytsölä, Reima
- · Saarinen, Jan-Erik
- Selin, Ann
- KPMG Oy Ab was elected auditor, with APA Kai Salli as the principal auditor.

The following items were also discussed by the AGM:

- An updated proposal by the company's
  Board of Directors dated 27 February
  2014: to authorise the Board to decide
  within one year of the AGM on one
  or several share issues and/or issuing
  a convertible bond as specified in
  chapter 10 section 1(2) of the Limited
  Liability Companies Act, with a
  maximum of 1,480,512 new Series A
  shares in the company to be issued
  in the share issue or subscribed to
  with the convertible bond, and with a
  maximum of 600,978 Series A shares
  currently held by the company itself to
  be transferred in a share issue.
- A proposal to the AGM concerning the Nomination Committee, made by

shareholders jointly holding 50.62 per cent of the company's shares: One of the Committee's responsibilities is to prepare an AGM proposal on the election of members of the Board and their fees. The term of the Nomination Committee lasts until the end of the next Annual General Meeting.

- The following were elected to the Nomination Committee:
- Jarkko Eloranta, Chairman, Trade Union for the Public and Welfare Sectors
- Timo Ritakallio, Deputy CEO, Ilmarinen Mutual Pension Insurance Company
- Pasi Pesonen, President, Trade Union of Education in Finland OAJ as of 21 March 2014
- Ville-Veikko Laukkanen, Director, Varma Mutual Pension Insurance Company The Chairman of the Board, Riku Aalto, also has the right to attend the meetings.

#### Shares and shareholders

#### **Share capital and shares**

According to the Articles of Association of VVO-group plc, the company's mini-

mum capital is EUR 30,000,000 and its maximum capital EUR 120,000,000, within which limits the share capital may be raised or lowered without amending the Articles of Association. Under the Articles of Association, the company's shares are divided into Series A and B shares. There may be no fewer than 1,000,000 and no more than 100,000,000 Series A shares. There may be no more than 100,000,000 Series B shares.

The company's paid-up share capital entered in the Trade Register on 31 December 2014 was EUR 58,025,136.00. The company has issued only Series A shares. The share has no nominal value. At the Annual General Meeting, a Series A share has 20 votes and a Series B share has one vote. The number of shares issued as at 31 December 2014 was 7,402,560.

#### **Board authorisations**

The Annual General Meeting held on 21 March 2014 authorised the Board to decide within one year of the AGM on one or several share issues and/or issuing a convertible bond as specified in chapter 10 section 1(2) of the Limited Liability Companies Act, with a maximum of 1.480.512 new Series

A shares in the company to be issued in the share issue or subscribed to with the convertible bond, and with a maximum of 600,978 Series A shares currently held by the company itself to be transferred in a share issue.

The authorisation permits the Board to derogate from the shareholders' pre-emption right in subscribing new shares or transferring the company's own shares or issuing a convertible bond as specified in chapter 10 section 1(2) of the Limited Liability Companies Act, and to decide on subscription prices and other terms and conditions of subscription, the terms and conditions of transfer including the transfer price, which must, however, be the market value at the time of transfer, and on the terms and conditions of the convertible bond. A derogation may be made from the shareholders' pre-emption right if the company has a substantial financial reason for doing so, such as developing the capital structure of the company, financing real estate purchases and company acquisitions, and enabling mergers and acquisitions or other corporate development. When the share capital is raised by issuing new shares, the Board of Directors is entitled to decide that the shares may be subscribed for against non-cash property or otherwise under particular terms.

As of 31 December 2014, the Board of Directors had not exercised this authorisation.

	31 Dec 2014	31 Dec 2013	31 Dec 2012	31 Dec 2011	31 Dec 2010
Share capital	58,025,136.00	58,025,136.00	58,025,136.00	58,025,136.00	58,025,136.00
Shares, Series A (no.)	7,402,560	7,402,560	7,402,560	7,402,560	7,402,560

#### **Board of Director's Report**

#### **Distribution of shareholdings**

There are a total of 59 shareholders in VVO-group plc, the 10 largest being (share register at 31 December 2014):

Shareholders	No. of Series A shares	holding, %
Ilmarinen Mutual Pension Insurance Company	1,332,330	18.00
Varma Mutual Pension Insurance Company	1,256,820	16.98
Finnish Metalworkers' Union	717,780	9.70
Trade Union for the Public and Welfare Sectors	646,320	8.73
Finnish Construction Trade Union	615,300	8.31
Service Union United PAM	554,180	7.49
Trade Union PRO	553,320	7.47
Trade Union of Education in Finland OAJ	552,408	7.46
Union of Industrial Employees TEAM	443,270	5.99
Union of Health and Social Care Professionals TEHY	102,560	1.39
Others	628,272	8.48
Total	7,402,560	100.00

Distribution of shareholdings	No. of owners	holding, %	No. of shares	holding, %
1–1000	12	20.34	7,560	0.10
1001-2000	6	10.17	9,998	0.14
2001–20000	21	35.59	147,614	1.99
20001-100000	10	16.95	463,100	6.26
100001-200000	1	1.69	102,560	1.39
200001-	9	15.25	6,671,728	90.13
Total	59	100.00	7,402,560	100.00

Members of VVO-group plc's Board of Directors, operational management and employees do not own company shares.

# Proposal by the board of directors for the distribution of profits

The parent company VVO-group plc's distributable unrestricted shareholders' equity at 31 December 2014 was EUR 51,348,613.39, of which the profit for the financial period was EUR 22,214,840.53. No significant changes have taken place in the company's financial situation since the end of the financial year.

The Board of Directors proposes to the Annual General Meeting that the distributable funds be used as follows: a dividend of EUR 3.00 per share to be paid for every Series A share, a total of EUR 22,207,680.00, and EUR 29,140,933.39 to be retained in unrestricted shareholders' equity.

# **Income statements**

EUR 1,000	Group 1 Jan-31 Dec 2014	Group 1 Jan-31 Dec 2013	Parent company 1 Jan-31 Dec 2014	Parent company 1 Jan–31 Dec 2013
Turnover	367,862	346,610	11,123	9,704
Other operating income	14,425	11,828	117	1,045
Materials and services	-8,665	-3,124		
Personnel costs	-21,108	-21,229	-3,462	-3,387
Amortisations and depreciation	-52,282	-53,700	-676	-691
Share of income and expenses of associates	931	353		
Other operating costs	-164,495	-164,566	-8,507	-7,323
Operating profit/loss	136,668	116,172	-1,405	-652
Financial income and expenses	-46,333	-40,303	4,136	5,303
Profit before non-recurring items	90,335	75,868	2,731	4,652
Non-recurring items			24,991	16,677
Profit before appropriations and taxes	90,335	75,868	27,722	21,329
Appropriations			2	3
Income tax on operational income	-23,840	-17,101	-5,510	-5,037
Change in deferred tax liability	4,575	15,768		
Minority interest	-101	-285		
Profit for the period	70,969	74,250	22,215	16,295

# **Balance sheets**

Group	Group	Parent company	Parent company
31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2014
9,003	9,857	1,361	1,690
2,356,178	2,182,533	5,972	6,105
26,648	23,341	85,755	79,653
2,391,829	2,215,731	93,088	87,448
2,990	42,570		
1,520	3,014	161,513	161,617
10,943	12,820	69,286	48,648
65,889	63,969	2,861	2,887
114,658	130,446	932	3,784
196,001	252,819	234,592	216,936
2,587,830	2,468,550	327,679	304,384
	9,003 2,356,178 26,648 2,391,829  2,990 1,520 10,943 65,889 114,658 196,001	9,003 9,857 2,356,178 2,182,533 26,648 23,341  2,391,829 2,215,731  2,990 42,570 1,520 3,014 10,943 12,820 65,889 63,969 114,658 130,446  196,001 252,819	31 Dec 2014       31 Dec 2013       31 Dec 2014         9,003       9,857       1,361         2,356,178       2,182,533       5,972         26,648       23,341       85,755         2,391,829       2,215,731       93,088         2,990       42,570       42,570         1,520       3,014       161,513         10,943       12,820       69,286         65,889       63,969       2,861         114,658       130,446       932         196,001       252,819       234,592

FUR 1 000	Group 31 Dec 2014	Group 31 Dec 2013	Parent company 31 Dec 2014	Parent company 31 Dec 2013
EUR 1,000	31 Dec 2014	31 Dec 2013	31 Dec 2014	31 Dec 2013
SHAREHOLDERS' EQUITY AND LIABILITIES				
Equity				
Share capital	58,025	58,025	58,025	58,025
Share premium	35,786	35,786	35,786	35,786
Revaluation reserve	1,695	1,695	2,119	2,119
Contingency fund	17	17	17	17
Reserve for invested unrestricted equity	17,856	17,856	17,856	17,856
Retained earnings	368,279	310,315	11,278	11,268
Profit for the period	70,969	74,250	22,215	16,295
Equity, total	552,628	497,945	147,296	141,367
Minority interest	10,620	11,241		
Accumulated appropriations			7	10
Obligatory provisions				
Other statutory provisions	1,531	1,348		
Liabilities				
Non-current liabilities	1,804,868	1,789,625	107,954	107,819
Current liabilities	218,183	168,391	72,422	55,189
Total liabilities	2,023,051	1,958,016	180,376	163,008
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	2,587,830	2,468,550	327,679	304,384

# **Cash flow statement**

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Cash flows from operating activities				
Profit/loss before non-recurring items	90,335	75,868	2,731	4,652
Adjustments:				
Depreciation according to plan and impairment	52,282	53,700	676	691
Other income and expenses not including payments	-3,204	-576		
Financial income and expenses	46,333	40,303	-4,136	-5,303
Other adjustments	-9,885	-8,739	5	-1,017
Cash flow from operating activities before change in working capital	175,862	160,556	-723	-978
Change in working capital:				
Change in sales receivables and other receivables	1,409	1,180	-22,255	-14,787
Change in inventories	10,089	-632		
Change in accounts payable and other liabilities	-4,331	-1,539	-135	328
Change in developer's liability for debts	-6,595	-1,151		
Cash flows from operating activities before financial items, provisions and taxes	176,434	158,413	-23,114	-15,436
Interest paid and payments on other operational financial costs	-44,016	-46,754	-2,756	-1,371
Financial income from operating activities	1,011	2,294	799	551
Direct taxes paid	-18,391	-15,483	-5,000	-4,042
Cash flows from operating activities (A)	115,037	98,470	-30,071	-20,298

Cash flows from investing activities (B)	-181,284	-190,709	9,813	-90,226
Interest and dividends received on investments	1,005	650	6,204	3,986
Participating interests divested	590	102	589	
Participating interests acquired	-396	-410		
Subsidiary shares divested *)	5,816	5,745	4,230	3,042
Subsidiary shares acquired *)	-44,330	-60,673	-988	
Repayments on short-term loan receivables				2,298
Repayments on long-term loan receivables	40	43		23
Long-term loans granted		-23		-99,423
Capital gains on other investments	46	892		
Other investments	-460	-212		
Capital gains from the disposal of tangible and intangible assets	11,586	10,077		144
Contributions received for investments	340	1,627		
Investments in tangible and intangible assets	-155,521	-148,527	-222	-295
Cash flows from investing activities				
EUR 1,000	Group 2014	Group 2013	company 2014	company 2013
			Parent	Parent

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Cash flows from financing activities				
Withdrawals of long-term loans	111,944	181,977		100,000
Repayments on long-term loans	-60,957	-58,800	-429	-7,754
Change in short-term loans	17,440	5,849	17,443	5,848
Acquired financial securities	-17,810	-75,599	-6	-4,075
Capital gains from financial securities	11,637	66,937	7	14,453
Dividends paid	-16,286	-14,805	-16,286	-14,805
Group contributions received			16,677	13,900
Cash flows from financing activities (C)	45,968	105,559	17,406	107,567
Change in cash and cash equivalents (A+B+C)	-20,279	13,319	-2,851	-2,957
Cash and cash equivalents at beginning of period	142,283	128,963	3,784	6,741
Cash and cash equivalents at end of period	122,004	142,283	932	3,784

<sup>\*)</sup> Shares acquired and divested less cash and cash equivalents on acquisition date. Cash and cash equivalents include bank accounts, liquid deposit notes and certificates of deposit.

# Notes to the consolidated financial statements

#### **Accounting policies**

#### **Basic information**

VVO's business consists of the ownership and rental of apartments. Its operations are divided into two segments: VVO Non-subsidised and VVO State-subsidised.

The Group's parent company, VVO-group plc, is a public limited company domiciled in Helsinki. Its registered address is Mannerheimintie 168a, FI-00300 Helsinki, Finland. A copy of VVO's consolidated financial statements is available at www.vvo.fi or from the parent company head office.

#### **Consolidation policies**

The consolidated financial statements have been compiled as a combination of the Group companies' income statements and balance sheets and their notes. The Group's accounting policies have been uniformly applied to the individual financial statements of the Group companies. The consolidated financial statements include, in addition to VVO-group plc, the companies in which the parent company

directly or indirectly holds more than 50 per cent of the votes or exercises actual control. Housing companies under short-term ownership with the intention of being sold are included in inventories but are not consolidated in full in the financial statements. The loan portions of these inventory companies have been consolidated in the financial statements.

Mutual shareholdings have been eliminated using the cost method. The difference between subsidiaries' acquisition costs, and the equity corresponding to the holding and the deferred tax liability based on this, have been allocated to land areas and buildings. Companies acquired during the financial year are consolidated in the financial statements from the day of acquisition or from the moment when the Group gained control of the company. Divested subsidiaries have been excluded from the financial statements from the date when control ceased.

Intra-Group transactions, receivables and liabilities, and essential internal margins and internal profit distribution have been eliminated in the consolidated finan-

cial statements. The distribution of the profit for the financial year between the parent company shareholders and the minority is presented in the income statement, the minority interest of shareholders' equity being presented as a separate item in the balance sheet.

Affiliates are companies which do not belong to the Group but in which the parent company directly or indirectly has considerable influence. Considerable influence is defined as the Group holding at least 20 per cent of the votes vested in the company's shares or the Group otherwise exercising influence but not control in the company. Affiliates have been consolidated using the equity method. The profit for the financial period accounted for by affiliates, corresponding to the Group's holding, is presented as a separate item in the income statement.

Some affiliates use different financial periods; the latest financial statements or, if available, a more recent interim report have been used when consolidating such affiliates.

#### Income related to rental services

Income from rental services is recognised on an accrual basis during the lease period.

#### Valuation of fixed assets

Tangible and intangible assets are recognised in the balance sheet at original purchase cost less depreciation according to plan and possible impairment. Contributions related to the acquisition of tangible assets are deducted from the purchase cost of the object. Contributions are recognised through smaller depreciation during the asset's useful life. Depreciations according to plan are calculated as straight-line depreciation based on the estimated useful life of the assets (prior to 1996, some of the depreciation was based on maximum amounts approved in taxation).

The depreciation periods according to plan, based on the useful life, are:

Costs generated later are included in the book value of a tangible asset only if it is likely that the future economic benefit related to the asset will benefit the Group. Other repair and maintenance costs are recognised through profit or loss when they materialise.

The economic lifetimes and planned depreciation of fixed assets were reviewed during the financial period. Planned depreciation has been updated so that the chosen method and period correspond to the estimated economic lifetime of the asset in question.

Positive and negative goodwill allocated to fixed asset items is written off in accordance with the depreciation rules of the item group in question. Capital gains from the sale of fixed assets are recorded under other operational income and losses under other operational costs

#### Fair value

When the financial statements are prepared, the fair value of rental apartments and the business premises in rental apartment buildings are determined on the basis of the company's own evaluation. Fair values are determined quarterly and reported as part of official reporting. An external expert gives a statement on the valuation.

The fair values of rental apartments are based on:

- the transaction value, if the apartments can be sold freely,
- the revenue value, if a transfer is only possible for one site at a time and for a restricted purchaser group,
- the balance sheet value, if the transfer price is limited in accordance with legislation on State subsidy limitations.

The fair value of business premises is determined using the revenue value. If business premises are located in a residential building whose fair value is determined on the basis of its balance sheet value, then the fair value of these business premises is also based on the balance sheet value.

When using the transaction value method, the 24 months preceding the valuation date are used as comparison data for transaction prices. The value is not depreciated with deferred tax liability.

#### **Development costs**

Development costs are recognised as expenses in the income statement in the financial year in which they are generated.

#### **Valuation of inventories**

The Group's inventories consist of completed apartments unsold at the closing date.

Inventories for the comparison period also contain land areas (including acquisition costs for projects that have not yet begun) and other inventories (primarily planned projects).

Inventories are recognised at acquisition cost, or at disposal price if this is likely to be lower.

VVO Group ceased to recognise founder contracting during the 2014 financial year, and the recognition of incomplete property developments was regrouped under non-current assets. Under the new grouping, the Group consists of 13 subsidiaries and 4 affiliates. Comparison figures have not been altered to conform with current practices.

#### Valuation of financial assets

Financial securities have been recognised at purchase price, or at market price on the closing date if this was lower.

Changes in the value of interest rate derivative agreements are presented in the notes to the financial statements. However, swaptions are valued at fair value according to the market price on the closing date. VVO Group has separate instructions for the use of interest rate derivatives.

#### **Statutory provisions**

Future costs and apparent losses that will no longer generate future income, and which the Group is obliged and committed to perform, and whose monetary value can be reasonably estimated are recognised as losses in the income statement and as statutory provisions in the balance sheet.

#### **Accumulated appropriations**

Appropriations consist of residential building provisions and accumulated depreciation differences. The change in the difference between depreciation according to plan and tax depreciation in subsidiaries' individual financial statements is presented as appropriations in the income statements and accumulated appropriations in the balance sheet. In the consolidated balance sheet, the accumulated appropriations are divided into shareholders' equity, minority interest, and deferred tax liabilities. In the income statement, the difference in residential building provisions and the depreciation difference generated during the financial period is divided into changes in deferred tax liability, minority interest in the profit for the period, and profit for the period.

#### **Accrual of pension costs**

The pension cover of Group companies is handled by external pension insurance companies. Pension costs are recognised as costs in the income statement.

#### **Deferred tax assets and liabilities**

Deferred tax assets or liabilities have been calculated using the temporary differences between taxation and the financial statements, using the tax rate for the coming years that was confirmed on the closing date. As of 2006, deferred tax liability has also been calculated using allocated goodwill from acquisitions; no tax liability has been recognised for acquisitions made prior to this.

The balance sheet includes deferred tax liability in its entirety, and deferred tax assets at the estimated amount. Deferred tax assets have been deducted from tax liabilities, and the net amount is presented as a separate item under non-current liabilities.

VVO exercises caution with regard to the confirmed losses made by subsidiaries, and these losses have not been included in deferred tax liabilities.

# Companies subject to profit sharing limitations

VVO Asunnot Oy and VVO Korkotukikiinteistöt Oy are Group companies that are subject to profit-sharing limitations in accordance with the housing legislation amendments that entered into force at the beginning of 2000. These companies can pay their owner, VVO-group plc, a maximum

eight per cent return on own funds invested in them that have been confirmed by the Housing Finance and Development Centre of Finland (ARA). This has no effect on the parent company's distributable unrestricted shareholders' equity.

## Accounting principles for the cash flow statement

The consolidated cash flow statement has been compiled on the basis of the information in the consolidated income statement and balance sheet, and their supplementary information. Changes in Group structure have primarily been considered using the difference between the opening and closing balance sheet totals.

Cash and cash equivalents include bank accounts, liquid deposit notes, and certificates of deposit.

## Items denominated in foreign currencies

All of the Group's receivables and liabilities are euro-denominated.

#### **Derivative agreements**

Except for swaptions, interest rate swaps that hedge against the interest rate risks of long-term loans have not been entered into the balance sheet; they are reported in the notes to the financial statements.

Swaptions have been valued at fair value using the market price at the closing date. Changes in the fair value have been recognised through profit or loss as financial income and expenses.

The interest income and expenses based on derivative agreements are allocated over the agreement period and are used to adjust the interest rates of the hedged object.

Derivatives used to hedge against the price of electricity have not been entered into the balance sheet. The fair value of electricity derivatives is presented in the notes to the financial statements under other operating expenses.

#### Income statement by segment

EUR 1,000	VVO Non-subsidised Jan-Dec/2014	VVO State-subsidised Jan-Dec/2014	Group consolidation measures	Group Jan-Dec/2014	VVO Non-subsidised Jan-Dec/2013	VVO State-subsidised Jan-Dec/2013	Group consolidation measures	Group Jan-Dec/2013
External turnover	183,648	184,178	35	367,862	165,943	180,631	36	346,610
Internal turnover	9,220	2,600	-11,820	0	8,391	2,703	-11,094	0
Total turnover	192,869	186,778	-11,785	367,862	174,334	183,334	-11,058	346,610
Other operating income	13,748	677		14,425	10,449	1,179	200	11,828
Amortisations and depreciation	-27,678	-24,640	37	-52,282	-27,729	-25,999	27	-53,701
Share in profits of associated companies	401	670	-140	931	71	331	-50	353
External operating costs	-98,117	-96,097	-54	-194,268	-90,977	-97,879	-63	-188,919
Internal operating costs	-1,585	-10,635	12,220	0	-1,936	-9,168	11,104	0
Total other operating costs	-99,702	-106,732	12,166	-194,268	-92,913	-107,047	11,041	-188,919
Operating profit/loss	79,637	56,754	277	136,668	64,212	51,798	160	116,171
External financial income and expenses	-26,450	-19,883	0	-46,333	-17,688	-22,615	0	-40,303
Internal financial income and expenses	5,806	-5,446	-360	0	5,645	-5,283	-363	0
Financial income and expenses	-20,644	-25,329	-360	-46,333	-12,043	-27,898	-363	-40,303
Profit before non-recurring items and taxes	58,993	31,425	-83	90,335	52,170	23,901	-203	75,868

#### **Balance sheet by segment**

EUR 1,000	VVO Non-subsidised	VVO State-subsidised	Group consolidation measures	Group 31 Dec 2014	VVO Non-subsidised	VVO State-subsidised	Group consolidation measures	Group 31 Dec 2013
Non-current assets								
Intangible assets	2,314	6,688		9,003	4,036	5,820		9,857
Tangible assets	1,272,399	1,079,646	4,134	2,356,178	1,086,497	1,091,939	4,097	2,182,532
Equity investments	20,937	15,286	-9,575	26,648	18,121	14,574	-9,354	23,341
	1,295,650	1,101,620	-5,441	2,391,829	1,108,654	1,112,333	-5,257	2,215,730
Current assets								
Inventories and advance payments	2,990			2,990	42,570			42,570
Receivables	93,067	4,879	-85,483	12,463	93,069	3,767	-81,002	15,834
Other liquid assets	11,819	46,724		58,544	19,562	32,571		52,132
Liquid assets	52,933	69,010	61	122,004	78,418	63,824	41	142,283
	160,810	120,614	-85,423	196,001	233,618	100,162	-80,961	252,819
TOTAL ASSETS	1,456,459	1,222,234	-90,863	2,587,830	1,342,272	1,212,495	-86,218	2,468,549

EUR 1,000	VVO Non-subsidised	VVO State-subsidised	Group consolidation measures	Group 31 Dec 2014	VVO Non-subsidised	VVO State-subsidised	Group consolidation measures	Group 31 Dec 2013
Equity								
Equity and funds	113,800	2,859	-3,280	113,380	113,800	2,859	-3,280	113,380
Retained earnings	263,242	176,275	-269	439,249	228,696	156,142	-273	384,565
	377,042	179,134	-3,548	552,628	342,496	159,001	-3,553	497,945
Minority interest								
Minority interest	3,145	9,710	-2,234	10,620	3,799	9,500	-2,058	11,241
Liabilities								
Interest-free liabilities	104,389	75,000	-6,699	172,690	101,779	68,503	-5,985	164,296
Interest-bearing liabilities								
Non-current	870,216	903,108	-78,126	1,695,199	804,993	949,795	-74,392	1,680,396
Current	101,667	55,281	-255	156,693	89,205	25,697	-231	114,671
	971,883	958,389	-78,381	1,851,891	894,198	975,492	-74,623	1,795,067
	1,076,272	1,033,390	-85,080	2,024,582	995,977	1,043,995	-80,608	1,959,363
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1,456,459	1,222,234	-90,863	2,587,830	1,342,272	1,212,495	-86,218	2,468,549

# Notes to the income statements

Turnover			Parent	Parent
	Group	Group	company	company
EUR 1,000	2014	2013	2014	2013
Turnover	367,862	346,610	11,123	9,704

Moto	حاجن	and a	ervices
Marei	Idis	anu s	ervices

EUR 1,000	Group 2014	Group 2013
Purchases during the financial year		
Purchases of plots and shares	5,661	308
Change in inventories	3,004	2,816
Total	8,665	3,124

Other operating income	!		Parent	
	Group	Group	company	company
EUR 1,000	2014	2013	2014	2013
Capital gains on fixed assets	9,798	9,796		1,017
Income from debt collection	1,344	1,222	4	9
Cancellation of incomplete property developments	1,724			
Other	1,559	810	113	19
Total	14,425	11,828	117	1,045

Personnel costs	Group	Group	Parent company	Parent company
EUR 1,000	2014	2013	2014	2013
Wages, salaries and fees	17,006	17,405	2,752	2,928
Pension costs	3,339	3,037	603	347
Other employer contributions	763	787	107	112
Total	21,108	21,229	3,462	3,387

#### **Salaries and remunerations**

Board of Directors and auditors

The Annual General Meeting decides on the remuneration of the Board of Directors and the auditor. The AGM held on 21 March 2014 decided on remuneration of EUR 20,000.00 for the Chairman of the Board of Directors, EUR 11,000.00 for the Deputy Chairman and EUR 8,000.00 for each Board member. In addition, the AGM decided that a fee of EUR

600.00 per meeting be paid to the Chairman and members of the Board, and also to the chairmen and members of the Committees. It has been decided that the fee for the auditors will be paid in accordance with the invoice.

The fees paid to the members of the Board of Directors and the Committees were as follows:

	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Members of the Board of Directors	105	116	105	116
Committee members	18	11	18	11

The members of the Board of Directors have not received any shares or share-based rights during the financial year.

CEO and Management Group

The company's Board of Directors decides on the pay of the CEO and members of the Management Group, and on the principles and disbursement of their performance bonuses. Group employees do not receive additional compensation for serving as Board members or the CEO of a Group company.

The salaries and fees of the CEO and Deputy CEO, including benefits in kind, came to EUR 794.590.53 (648.325.04).

The retirement age for members of the Management Group is 63 years. Members of the Management Group belong to a contribution-based pension system in which an insurance premium correspond-

ing to two months' taxable income is paid annually into a group pension insurance plan. The Deputy CEO is entitled to a benefit-based pension.

The period of notice for terminating the CEO's employment relationship is twelve months.

In 2014, members of the Management Group were included in the annual bonus system, which is based on a balanced score card. Members of the Management Group have also been part of a long-term incentive plan since the beginning of 2010. The incentive plan is based on the Group's performance and is divided into three-year periods. The third period ended in 2014.

#### **Number of personel**

Training of personici			Parent	Parent
	Group	Group	company	company
	2014	2013	2014	2014
Average number of people employed by the Group and the parent company during the financial year	339	341	28	29

#### **Amortisation and depreciation**

Total	52,282	53,700	676	691
Depreciation on tangible and intangible assets	52,282	53,700	676	691
EUR 1,000	2014	2013	2014	2014
Amortisation and depreciation	Group	Group	Parent company	Parent company

Other operating costs			Parent	Parent
EUR 1,000	Group 2014	Group 2013	company 2014	company 2013
EUR 1,000	2014	2013	2014	2013
Property management expenses				
Administration	4,424	3,734	2	2
Use and maintenance	7,934	9,080		
Maintenance of outdoor areas	5,718	6,802		
Cleaning	6,447	7,334		
Heating	28,221	29,418		
Water and waste water	13,374	12,857		
Electricity and gas	6,242	6,194		
Waste management	6,312	5,999		
Indemnity insurance	1,185	1,157		
Real estate tax	8,090	7,382	148	150
Repairs	49,554	48,436		
Other management costs	0	12		
Rents and maintenance charges	8,354	8,300	447	495
Credit losses	2,388	2,489		
Other expenses	16,251	15,371	7,911	6,676
Total	164,495	164,566	8,507	7,323

Electricity procurement was hedged with electricity derivates quoted on the Nordic electricity exchange Nord Pool in accordance with the risk policy approved by VVO Group. The market value of the hedges for 2013–2017 was EUR -0.9 (-1.2) million at the closing date. Unrealised changes in fair value have not been taken into account in the consolidated income statement or balance sheet.

Auditors' fees	Group	Group	Parent company	Parent company
EUR 1,000	2014	2013	2014	2013
KPMG Oy Ab, authorised public accounting firm				
Audit fees	138	134	21	21
Tax advice	18	18	18	18
Other fees	2	6		
Advisory services	106	41	106	41

#### Financial income and expenses

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Dividend income				
From joint ventures	482	47	482	47
From others	91	132	81	117
Total dividend income	572	179	562	164
Interest income from long-term investments				
From others	192	236		65
Total income from long-term investments	192	236		65
Other interest and financial income				
From Group companies			7,694	6,076
From others	1,565	5,116	87	1,497
Total other interest and financial income	1,565	5,116	7,781	7,573
Total dividend income, interest income from long-term investments, and other interest and financial income	2,330	5,530	8,343	7,802
Value adjustments in investments				
in non-current investments	-5			
Value adjustments in financial securities	50	649	-37	223
	46	649	-37	223
Interest and other financial expenses				
To Group companies			-21	-20
To others	-48,708	-46,483	-4,150	-2,701
	-48,708	-46,483	-4,171	-2,722
Total financial income and expenses	-46,333	-40,303	4,136	5,303

#### **Non-recurring items**

EUR 1,000	Parent con	npany 2014	Parent c	ompany 2013
Non-recurring income				
Group contribution		24,991		16,677
		24,991		16,677
<b>Direct taxes</b> EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Income tax on operational income Change in deferred tax assets and liabilities	23,840	17,101	5,510	5,037
	19,265	1,333	5,510	5,037

# Notes to the balance sheet

#### **NON-CURRENT ASSETS**

#### Intangible assets

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013	EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Intangible rights					Other long-term expenses				
Acquisition cost as at 1 Jan	10,054	7,975	3,182	3,007	Acquisition cost as at 1 Jan	10,538	8,299	6,201	5,719
Increases	59	51	59	51	Increases	340	1,643	27	256
Decreases	-836	-98	-824		Decreases	-4,030	-10	-3,750	
Transfers between items	-2,014	2,126	94	124	Transfers between items	2,417	607	297	226
Acquisition cost as at 31 Dec	7,263	10,054	2,511	3,182	Acquisition cost as at 31 Dec	9,264	10,538	2,776	6,201
Accumulated depreciation and impairment losses as at 1 Jan	-3,863	-3,489	-2,700	-2,554	Accumulated depreciation and impairment losses as at 1 Jan	-7,264	-6,779	-5,384	-5,111
Accumulated depreciation on decreases	834	98	824		Accumulated depreciation on decreases	4,030	10	3,750	
Accumulated depreciation on transfers	31				Accumulated depreciation on transfers	-362			
Depreciation for the financial year	-334	-471	-154	-145	Depreciation for the financial year	-596	-495	-261	-273
Accumulated depreciation and impairment losses as at 31 Dec	-3,332	-3,863	-2,030	-2,700	Accumulated depreciation and impairment losses as at 31 Dec	-4,192	-7,264	-1,896	-5,384
Book value as at 31 Dec	3,930	6,192	481	483	Book value as at 31 Dec	5,072	3,274	880	816

			Parent	Parent
FUD 1 000	Group 2014	Group 2013	company 2014	company
EUR 1,000	2014	2013	2014	2013
Advance payments				
Acquisition cost as at 1 Jan	391	449	391	449
Increases		295		295
Transfers between items	-391	-353	-391	-353
Acquisition cost as at 31 Dec	0	391	0	391
Book value as at 31 Dec	0	391	0	391
Tangible assets				
	Group	Group	Parent	Parent
EUR 1,000	2014	2013	company 2014	company 2013
Land and water areas				
Acquisition cost as at 1 Jan	256,162	228,220	5,226	5,332
Increases	61,188	34,842		0
Decreases	-196	-8,012		-106
Transfers between items		1,111		
Acquisition cost as at 31 Dec	317,153	256,162	5,226	5,226
Appreciations	84	84		
Book value as at 31 Dec	317,237	256,246	5,226	5,226

The difference between subsidiaries' acquisition costs and the equity corresponding to the acquired share has been allocated to non-current assets. EUR 67.5 (55.7) million has been allocated to land areas.

EUR 1,000	Group 2014	Group 2013
Entry fees		
Acquisition cost as at 1 Jan	26,144	25,737
Increases	37	96
Decreases	-200	-112
Transfers between items	1,138	423
Book value as at 31 Dec	27,119	26,144
EUR 1,000	Group 2014	Group 2013
Buildings and structures		
Acquisition cost as at 1 Jan	2,352,788	2,230,045
Increases	94,710	109,327
Decreases	-5,903	-10,179
Transfers between items	76,231	23,595
Acquisition cost as at 31 Dec	2,517,826	2,352,788
Accumulated depreciation and impairment losses as at 1 Jan	-550,273	-501,979
Accumulated depreciation on decreases	2,175	3,010
Accumulated depreciation on transfers	909	0
Depreciation for the financial year	-49,875	-51,305
Accumulated depreciation and impairment losses as at 31 Dec	-597,065	-550,273
Appreciations	2,035	2,035
Book value as at 31 Dec	1,922,796	1,804,550

			Parent	Parent				Parent	Parent
	Group	Group	company	company		Group	Group	company	company
EUR 1,000	2014	2013	2014	2013	EUR 1,000	2014	2013	2014	2013
Machinery and equipment					Other tangible assets				
Acquisition cost as at 1 Jan	13,869	12,664	3,000	2,465	Acquisition cost as at 1 Jan	10,659	9,515	194	267
Increases	198	1,253	128	607	Increases	510	807		
Decreases	-2,041	-126	-1,466	-76	Decreases	-103	-94		-73
Transfers between items	141	78		3	Transfers between items	2,884	431		
Acquisition cost as at 31 Dec	12,166	13,869	1,662	3,000	Acquisition cost as at 31 Dec	13,950	10,659	194	194
Accumulated depreciation and impairment losses as at 1 Jan	-11,816	-11,298	-2,315	-2,145	Accumulated depreciation and impairment losses as at 1 Jan	-5,266	-4,563		-46
Accumulated depreciation on decreases	2,029	100	1,465	54	Accumulated depreciation on decreases	97	61		46
Transfers between items	12	0			Transfers between items	-589	0		
Depreciation for the financial year	-530	-619	-259	-225	Depreciation for the financial year	-452	-764		
Accumulated depreciation and impairment losses as at 31 Dec	-10,305	-11,816	-1,110	-2,315	Accumulated depreciation and impairment losses as at 31 Dec	-6,209	-5,266	0	0
Book value as at 31 Dec	1,861	2,052	552	685	Book value as at 31 Dec	7,741	5,394	194	194

#### Investments

Book value as at 31 Dec	79,424	88,146
Transfers between items	-82,516	-28,018
Decreases	-54	-224
Increases	73,848	83,951
Acquisition cost as at 1 Jan	88,146	32,437
Advance payments and acquisitions in progress		
EUR 1,000	Group 2014	Group 2013

EUR 1,000	Group 2014	Group 2013
Appreciations		
Land and water areas		
Value as at 1 Jan /31 Dec	84	84
Buildings and structures		
Value as at 1 Jan /31 Dec	2,035	2,035

Appreciations were recognised in the 1970s. The appreciations do not exceed the estimated market prices.

EUR 1,000	Parent company 2014	Parent company 2013
Shares in subsidiaries		
Acquisition cost as at 1 Jan	75,869	75,881
Increases	6,700	6,280
		-6,292
Acquisition cost as at 31 Dec	82,569	75,869
Appreciations	2,119	2,119
Book value as at 31 Dec	84,688	77,988

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Shares in joint ventures				
Acquisition cost as at 1 Jan	10,973	10,400	771	771
Increases	1,337	778		
Decreases	-685	-205	-594	
Transfers between items	178	0		
Acquisition cost as at 31 Dec	11,804	10,973	177	771
Book value as at 31 Dec	11,804	10,973	177	771

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Other securities and shares				
Acquisition cost as at 1 Jan	8,917	9,479	894	894
Increases	141	178		
Decreases	-51	-740	-4	
Transfers between items	88	0		
Acquisition cost as at 31 Dec	9,095	8,917	890	894
Book value as at 31 Dec	9,095	8,917	890	894

EUR 1,000	Group 2014	Group 2013
Other receivables, advance payments		
Acquisition cost as at 1 Jan	3,451	3,286
Increases	453	165
Transfers between items	1,845	
Acquisition cost as at 31 Dec	5,749	3,451
Book value as at 31 Dec	5,749	3,451

	Domicile		Group holding, %
Group companies	20		
	T		53.01
Mummunkujan Pysäköinti Oy	Tampere		53.01
Katajapysäköinti Oy	Tampere		50.93
Hatanpäänhovin Pysäköinti Oy	Tampere		62.51
		Parent	
		company	Group
	Domicile	holding, %	holding, %
VVO-group plc			
Kiinteistö osakeyhtiö Pikkuhirvas	Inari	100.00	100.00
VVO Asumisoikeus Oy	Helsinki	100.00	100.00
VVO Asunnot Oy	Helsinki	100.00	100.00
VVO Kodit Oy	Helsinki	100.00	100.00
VVO Korkotukikiinteistöt Oy	Helsinki	100.00	100.00
VVO Palvelut Oy	Helsinki	100.00	100.00
VVO Vuokra-asunnot Oy	Helsinki	100.00	100.00
VVO Vuokratalot Oy	Helsinki	100.00	100.00

	Domicile	Parent company holding, %	Group holding, %		Domicile	Parent company holding, %	G holdir
VVO Kodit Oy				Asunto OY Espoon Soukanrinne	Espoo	100.00	10
As Oy Kuopion Havuketo	Kuopio	100.00	100.00	Asunto Oy Espoon Spinnu	Espoo	100.00	10
As Oy Turun Puistokatu 12	Turku	100.00	100.00	Asunto Oy Espoon Suurpelto 44	Espoo	100.00	1
As Oy Vantaan Junkkarinkaari 7	Vantaa	100.00	100.00	Asunto Oy Espoon Suurpelto 5	Espoo	100.00	1
As. Oy Heinolan Korvenkaarre	Heinola	100.00	100.00	Asunto Oy Helsingin Capellan puistotie 4	Helsinki	100.00	1
As. Oy Helsingin Haapaniemenkatu 11	Helsinki	100.00	100.00	Asunto Oy Helsingin Haapsalunkuja 4	Helsinki	100.00	1
As. Oy Kuopion Kaarenkulma	Kuopio	100.00	100.00	Asunto Oy Helsingin Hesperiankatu 18	Helsinki	100.00	1
As. Oy Malski 3, Lahti	Lahti	100.00	100.00	Asunto Oy Helsingin Hopeatie 9	Helsinki	100.00	1
As. Oy Pihavaahtera	Hollola	100.00	100.00	Asunto Oy Helsingin Kadetintie 6	Helsinki	100.00	1
Asunto Oy Espoon Fokka	Espoo	100.00	100.00	Asunto Oy Helsingin Kahvipavunkuja 3	Helsinki	100.00	1
Asunto Oy Espoon Henttaan Puistokatu C	Espoo	100.00	100.00	Asunto Oy Helsingin Karhulantie 13	Helsinki	100.00	1
Asunto Oy Espoon Kilonportti 3	Espoo	100.00	100.00	Asunto Oy Helsingin Katariinankartano	Helsinki	100.00	1
Asunto Oy Espoon Klariksentie 6	Espoo	100.00	100.00	Asunto Oy Helsingin Katariinankoski	Helsinki	100.00	1
Asunto Oy Espoon Laivapoika	Espoo	100.00	100.00	Asunto Oy Helsingin Koskikartano	Helsinki	100.00	1
Asunto Oy Espoon Likusterikatu A	Espoo	100.00	100.00	Asunto Oy Helsingin Kotkankatu 9	Helsinki	100.00	1
Asunto Oy Espoon Magneettikatu 5	Espoo	100.00	100.00	Asunto Oy Helsingin Leikkikuja	Helsinki	100.00	1
Asunto Oy Espoon Merikadetti	Espoo	100.00	100.00	Asunto Oy Helsingin Maasälväntie 5 ja 9	Helsinki	100.00	1
Asunto Oy Espoon Merimaisema	Espoo	100.00	100.00	Asunto Oy Helsingin Marjatanportti	Helsinki	100.00	1
Asunto Oy Espoon Navigaattori	Espoo	100.00	100.00	Asunto Oy Helsingin Messeniuksenkatu 1B	Helsinki	100.00	1
Asunto Oy Espoon Nihtitorpankuja 3	Espoo	100.00	100.00	Asunto Oy Helsingin Palmsenpolku 2	Helsinki	100.00	1
Asunto Oy Espoon Reelinkikatu 2	Espoo	100.00	100.00	Asunto Oy Helsingin Pertunpellontie 8	Helsinki	100.00	1
Asunto Oy Espoon Saunalahdenkatu 2	Espoo	100.00	100.00	Asunto Oy Helsingin Pitsi	Helsinki	100.00	1

	Domicile	Parent company holding, %	Group holding, %		Domicile	Parent company holding, %	Group holding, %
Asunto Oy Helsingin Maasälväntie 5 ja 9	Helsinki	100.00	100.00	Asunto Oy Hilapellontie 2 b	Helsinki	100.00	100.0
Asunto Oy Helsingin Marjatanportti	Helsinki	100.00	100.00	Asunto Oy Hilapellontie 4	Helsinki	100.00	100.0
Asunto Oy Helsingin Messeniuksenkatu 1B	Helsinki	100.00	100.00	Asunto Oy Hyvinkään Merino	Hyvinkää	100.00	100.0
Asunto Oy Helsingin Palmsenpolku 2	Helsinki	100.00	100.00	Asunto Oy Hyvinkään Mohair	Hyvinkää	100.00	100.0
Asunto Oy Helsingin Pertunpellontie 8	Helsinki	100.00	100.00	Asunto Oy Hämeenlinnan			
Asunto Oy Helsingin Pitsi	Helsinki	100.00	100.00	Hilpi Kummilantie 16	Hämeenlinna	100.00	100.0
Asunto Oy Helsingin Plazankuja 5	Helsinki	100.00	100.00	Asunto Oy Hämeenlinnan Kajakulma	Hämeenlinna	73.97	73.9
Asunto Oy Helsingin Plyymi	Helsinki	100.00	100.00	Asunto Oy Hämeenlinnan Turuntie 38	Hämeenlinna	100.00	100.
Asunto Oy Helsingin Posetiivari	Helsinki	100.00	100.00	Asunto Oy Hämeenlinnan Uusi-Jukola	Hämeenlinna	100.00	100.
Asunto Oy Helsingin Puuhka	Helsinki	100.00	100.00	Asunto Oy Hämeentie 48	Helsinki	100.00	100.
Asunto Oy Helsingin Pärnunkatu 6	Helsinki	100.00	100.00	Asunto Oy Jyväskylän Runkotie 5 C	Jyväskylä	100.00	100.
Asunto Oy Helsingin Ratarinne	Helsinki	100.00	100.00	Asunto Oy Jyväskylän Tellervonkatu 8	Jyväskylä	95.89	95.
Asunto Oy Helsingin Risupadontie 6	Helsinki	100.00	100.00	Asunto Oy Jyväskylän Väinönkatu 15	Jyväskylä	100.00	100.
,				Asunto Oy Järvenpään Antoninkuja 3	Järvenpää	100.00	100.
Asunto Oy Helsingin Salome Asunto Oy Helsingin Silkkinauha	Helsinki Helsinki	100.00 100.00	100.00 100.00	Asunto Oy Järvenpään Metallimiehenkuja 2	Järvenpää	100.00	100.0
Asunto Oy Helsingin Sörnäistenkatu 12	Helsinki	100.00	100.00	Asunto Oy Järvenpään Peltotilkku	Järvenpää	100.00	100.
Asunto Oy Helsingin Tanhuantie	Helsinki	100.00	100.00	Asunto Oy Järvenpään Reki-Valko	Järvenpää	100.00	100.
Asunto Oy Helsingin Tilketori 2	Helsinki	93.06	93.06	Asunto Oy Kalasääksentie 6	Espoo	100.00	100.
Asunto Oy Helsingin Tuulensuunkuja 3	Helsinki	100.00	100.00	Asunto Oy Kauniaisten Asematie 10	Kauniainen	100.00	100.
Asunto Oy Helsingin Valanportti	Helsinki	100.00	100.00	Asunto Oy Kauniaisten Asematie 12–14	Kauniainen	100.00	100.
Asunto Oy Helsingin Viuhka	Helsinki	100.00	100.00	Asunto Oy Kauniaisten Bredantie 8	Kauniainen	100.00	100.
Asunto Oy Helsingin Vuorenpeikontie 5	Helsinki	100.00	100.00	Asunto Oy Kauniaisten Kavallinterassit	Kauniainen	100.00	100.

	Domicile	Parent company holding, %	Group holding, %		Domicile	Parent company holding, %	
Asunto Oy Kauniaisten				Asunto Oy Pohtolan Kytö	Espoo	100.00	
hurmaninpuistotie 2	Kauniainen	100.00	100.00	Asunto Oy Porin Kansankulma	Pori	100.00	
sunto Oy Kaustisenpolku 5	Helsinki	100.00	100.00	Asunto Oy Rautamasuuni	Oulu	100.00	
sunto Oy Keravan Eerontie 3	Kerava	100.00	100.00	Asunto Oy Rientolanhovi	Tampere	100.00	
sunto Oy Keravan Palopolku 3	Kerava	99.57	99.57	Asunto Oy Riihimäen Mäkiraitti 17	Riihimäki	100.00	
Asunto Oy Kirkkonummen Vernerinkuja 5	Kirkko- nummi	100.00	100.00	Asunto Oy Rovaniemen Koskikatu 9	Rovaniemi	100.00	
Asunto Oy Kivivuorenkuja 1	Vantaa	100.00	100.00	Asunto Oy Rovaniemen Pohjolankatu 11	Rovaniemi	100.00	
Asunto Oy Kivivuorenkuja 3	Vantaa	100.00	100.00	Asunto Oy Rovaniemen Tukkivartio	Rovaniemi	100.00	
Asunto Oy Konalantie 14	Helsinki	100.00	100.00	Asunto Oy Saarentientalo	Helsinki	100.00	
Asunto Oy Kuopion Kelkkailijantie 4	Kuopio	100.00	100.00	Asunto Oy Salamankulma	Turku	66.18	
sunto Oy Kuopion Sompatie 7	Kuopio	100.00	100.00	Asunto Oy Tampereen Nuolialantie 44	Tampere	100.00	
Asunto Oy Kuopion Sompatie 9	Kuopio	100.00	100.00	Asunto Oy Tampereen Pohtolan Pohja	Tampere	100.00	
Asunto Oy Lahden Vihdinkatu 4	Lahti	100.00	100.00	Asunto Oy Tampereen Satakunnankatu 21	Tampere	100.00	
sunto Oy Lahden Vihdinkatu 6	Lahti	100.00	100.00	Asunto Oy Tampereen			
sunto Oy Lappeenrannan Gallerianpolku	Lappeenranta	100.00	100.00	Tuomiokirkonkatu 32	Tampere	100.00	
Asunto Oy Lappeenrannan Koulukatu 13	Lappeenranta	100.00	100.00	Asunto Oy Toppilan Tuulentie 2	Oulu	100.00	
Asunto Oy Lappeenrannan Upseeritie 12	Lappeenranta	100.00	100.00	Asunto Oy Tuiran Komuntalo	Oulu	100.00	
Asunto Oy Lintukallionrinne 1	Vantaa	100.00	100.00	Asunto Oy Turun Vänrikinkatu 2	Turku	100.00	
sunto Oy Oulun Kitimenpolku 21	Oulu	100.00	100.00	Asunto Oy Vantaan Hiiritornit	Vantaa	100.00	
Asunto Oy Oulun Tervahanhi 1	Oulu	97.96	97.96	Asunto Oy Vantaan Keikarinkuja 3	Vantaa	100.00	
Asunto Oy Pirtinketosato	Kuopio	63.55	63.55	Asunto Oy Vantaan Kilterinaukio 4	Vantaa	100.00	
Asunto Oy Pohtolan Kynnys	Espoo	100.00	100.00	Asunto Oy Vantaan Kilterinkaari 2	Vantaa	100.00	
• •	•						

	Domicile	Parent company holding, %	Group holding, %		Domicile	Parent company holding, %	Group holding, %
Asunto Oy Vantaan Krassitie 8	Vantaa	97.17	97.17	Kilterin Kehitys Oy	Espoo	100.00	100.00
Asunto Oy Vantaan Lauri Korpisen katu 10	Vantaa	100.00	100.00	Volaria Oy	Helsinki	100.00	100.00
Asunto Oy Vantaan Lehtikallio 4	Vantaa	100.00	100.00				
Asunto Oy Vantaan Leinelänkaari 13	Vantaa	100.00	100.00			Parent company	Group
Asunto Oy Vantaan Leinelänkaari 14	Vantaa	100.00	100.00		Domicile	holding, %	holding, %
Asunto Oy Vantaan Neilikkapolku	Vantaa	100.00	100.00	VVO Asunnot Oy			
Asunto Oy Vantaan Pyhtäänkorvenkuja 4 ja 6	Vantaa	100.00	100.00	Asunto Oy Espoon Klariksentie 2	Espoo	92.74	92.74
Asunto Oy Vantaan Tammistonvuori	Vantaa	100.00	100.00	Asunto Oy Espoon Piilipuuntie 11	Espoo	100.00	100.00
Asunto Oy Verkkotie 3	Hämeenlinna	100.00	100.00	Asunto Oy Espoon Piilipuuntie 7	Espoo	100.00	100.00
Asunto Oy Vähäntuvantie 6	Helsinki	100.00	100.00	Asunto Oy Espoon Piilipuuntie 9	Espoo	100.00	100.00
Kiint. Oy Taivaskero 2	Vantaa	100.00	100.00	Asunto Oy Helsingin Soittajantie 2	Helsinki	100.00	100.00
Kiinteistö Oy Espoon Henttaankaari A	Espoo	100.00	100.00	Asunto Oy Helsingin Välimerenkatu 8	Helsinki	100.00	100.00
Kiinteistö Oy Espoon Kynäkatu C	Espoo	100.00	100.00	Asunto Oy Kouvolan Viirikaari	Kouvola	100.00	100.00
Kiinteistö Oy Saarensahra	Tampere	100.00	100.00	Asunto Oy Kuopion Papinkuja 3	Kuopio	100.00	100.00
Kiinteistö Oy Satonkaarre	Kaarina	90.00	90.00	Asunto Oy Kuopion Papinkuja 7	Kuopio	100.00	100.00
Kiinteistö Oy Siilinjärven Kirkkorinne	Siilinjärvi	100.00	100.00	Asunto Oy Päivöläntie 25	Helsinki	93.86	93.86
Kiinteistö Oy Tuureporin Liiketalo	Turku	100.00	100.00	Asunto Oy Turun Aurinkorinne	Turku	81.50	81.50
Kiinteistö Oy Vantaan Pyhtäänpolku	Vantaa	100.00	100.00	Asunto Oy Vantaan Kilterinmännikkö	Vantaa	100.00	100.00
Kiinteistö Oy Ylä-Malmintori	Helsinki	100.00	100.00	Asunto Oy Vantaan Lauri Korpisen katu 8	Vantaa	100.00	100.00
Kiinteistöosakeyhtiö Keijuaho	Espoo	100.00	100.00	Asunto Oy Vihdin Pajuniitty	Vihti	100.00	100.00
Kiinteistöosakeyhtiö Näsilinnankatu 40	Tampere	100.00	100.00	Kiinteistö Oy Espoon Lyhtykuja	Espoo	100.00	100.00
				Kiinteistö Oy Lappeenrannan Koulukatu 1	Lappeenranta	75.55	100.00

	Domicile	Parent company holding, %	Group holding, %		Domicile	Parent company holding, %	Group holding, %
Kiinteistö Oy Mannerheimintie 168	Helsinki	51.46	82.61	Asunto Oy Kaarinan Hovirinnan Luumu	Kaarina	100.00	100.00
Kiinteistö Oy Vantaan Kilterinhovi	Vantaa	100.00	100.00	Asunto Oy Oulun Tuiranmaja	Oulu	100.00	100.00
Kiinteistö Oy Vantaan Kilterinkartano	Vantaa	100.00	100.00	Kiinteistö Oy Kanavanpirtti	Lappeenranta	100.00	100.00
Kiinteistö Oy Vantaan Kilterinpiha	Vantaa	100.00	100.00	Kiinteistö Oy Nummenperttu	Hämeenlinna	100.00	100.00
Kiinteistö Oy Vantaan Kilterinrinne 6	Vantaa	100.00	100.00	Kiinteistö Oy Oulun Kotkankynsi	Oulu	65.00	65.00
				Kiinteistö Oy Vaakamestarinpolku 2	Helsinki	100.00	100.00
		Parent	Croup	Kiinteistö Oy Vehnäpelto	Vantaa	100.00	100.00
	Domicile	company holding, %	Group holding, %	Tikantupa Oy	Jyväskylä	100.00	100.00
VVO Vuokra-asunnot Oy				Kiinteistö Oy Vehnäpelto			
Asunto Oy Helsingin Kauppakartanonkuja 3	Helsinki	100.00	100.00	Kiinteistö Oy Viljapelto	Vantaa	55.56	55.56
Asunto Oy Jyväskylän maalaiskunnan Pohjantikka	Jyväskylä	100.00	100.00			Parent company	Group
Asunto Oy Järvenpään Rekivatro	Järvenpää	100.00	100.00		Domicile	holding, %	holding, %
Asunto Oy Lappeenrannan Nurmelanpirtti	Lappeenranta	100.00	100.00	VVO Korkotukikiinteistöt Oy			
Asunto Oy Vantaan Aerolan A-talot	Vantaa	100.00	100.00	Asunto Oy Kuopion Vilhelmiina	Kuopio	78.38	100.00
Asunto Oy Vantaan Aerolan B-talot	Vantaa	100.00	100.00	Kiinteistö Oy Tampereen Kyllikinkatu 15	Tampere	76.50	100.00
Kiinteistö Oy Malminhaka	Tampere	90.00	90.00	Kiinteistö Oy Vantaan Karhunkierros 1 C	Vantaa	86.58	86.58
VVO Vuokratalot Oy						Parent	
Asunto Oy Espoon Asemakuja 1	Espoo	100.00	100.00			company	Group
Asunto Oy Espoon Piilipuuntie 25	Espoo	100.00	100.00		Domicile	holding, %	holding, %
Asunto Oy Espoon Piilipuuntie 31	Espoo	100.00	100.00	VVO Palvelut Oy			
Asunto Oy Kuopion Niemenkatu 5	Kuopio	100.00	100.00	Koy Mannerheimintie 168a	Helsinki	100.00	100.00

	Domicile	Parent company holding, %	Group holding, %		Domicile	Parent company holding, %	Group holding, %
Joint ventures				Tamppi Pysäköinti Oy	Tampere	23.21	23.21
VVO-group plc				Veturitallin Parkki Oy	Jyväskylä	45.31	45.31
Asunto Oy Nilsiän Ski	Nilsiä	28.33	28.33				
SV-Asunnot Oy	Helsinki	50.00	50.00			Parent	
					Domicile	company holding, %	Group holding, %
	Daminila	Parent company	Group	VVO Vuokratalot Oy			
	Domicile	holding, %	holding, %	Kiinteistö Oy Viljapelto	Vantaa	21.11	76.67
VVO Asunnot Oy				Fastighets Ab Bärvägen	Finström	33.33	33.33
As. Oy Järvenpään Jampanpaju	Järvenpää	41.35	41.35	Kiinteistö Oy Keinulaudantie 4	Helsinki	41.62	41.62
Fastighets Ab Lovisa Stenborg Kiinteistö Oy	Loviisa	45.50	45.50	Pajalan Parkki Oy	Järvenpää	31.44	44.06
Hatanpäänhovin Pysäköinti Oy	Tampere	20.63	62.51				
Kanniston Huolto Oy	Kerava	20.51	20.51			Parent	
Kiinteistö Oy Ahdinluoto	Espoo	34.50	34.50		Domicile	company holding, %	Group holding, %
Kiinteistö Oy Jyrkkälänpolku	Turku	28.85	28.85				
Kiinteistö Oy Tampereen Taijan Parkki	Tampere	49.17	49.17	VVO Korkotukikiinteistöt Oy			
Kiinteistö Oy Vantaan				Kiinteistö Oy Myllytullin Autotalo	Oulu	24.39	24.39
Puunhaltijakujan Parkki	Vantaa	45.00	45.00	Lintulammenkadun Pysäköintilaitos oy	Kerava	39.19	39.19
Mummunkujan pysäköinti Oy	Tampere	26.51	53.01	Paavolan Parkki Oy	Lahti	24.93	24.93
Ristikedonkadun Lämpö Oy	Salo	34.40	34.40	Ruukuntekijäntien paikoitus Oy	Vantaa	26.24	26.24
SKIPA Kiinteistöpalvelut Oy	Espoo	20.63	20.63	Virvatulentien Pysäköinti Oy	Helsinki	25.15	25.15

	Domicile	Parent company holding, %	Group holding, %
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Dominone	nording, 70	Tiolarig, 70
VVO Kodit Oy			
AsOy Kuopion Vilhelmiina	Kuopio	21.62	100.00
Hatanpäänhovin Pysäköinti Oy	Tampere	41.88	62.51
Katajapysäköinti Oy	Tampere	34.26	50.93
Kiinteistö Oy Helsingin Eliaksentalo 1	Helsinki	23.01	23.01
Kiinteistö Oy Jyväskylän Torikulma	Jyväskylä	42.63	42.63
Kiinteistö Oy Oulun Tullivahdin Parkki	Oulu	33.78	33.78
Koy Bäckisåker	Espoo	50.00	50.00
Koy Pohjois-suurpelto	Espoo	50.00	50.00
Kiinteistö Oy Espoon Lukukatu A	Espoo	50.00	50.00
Suurpellon Kehitys Oy	Espoo	50.00	50.00
Koy Lappeenrannan Koulukatu 1	Lappeenranta	24.45	100.00
Koy Mannerheimintie 168	Helsinki	31.15	82.61
Koy Tampereen Kyllikinkatu 15	Tampere	23.50	100.00
Marin autopaikat Oy	Espoo	21.00	21.00
Mummunkujan pysäköinti Oy	Tampere	26.51	53.01
	Daniel I	Parent company	Group
	Domicile	holding, %	holding, %
Pihlajapysäköinti Oy	Tampere	30.56	30.56
Asunto Oy Vantaan Lehtikallio 4			
Koy Lehtikallion pysäköinti	Vantaa	39.84	39.84

	Domicile	Parent company holding, %	Group holding, %
VVO Vuokra-asunnot Oy			
Äyhönjärven Autopaikoitus Oy	Rauma	24.79	24.79
	Domicile	Parent company holding, %	Group holding, %
Other joint ventures			
VVO-konserni			
Kirkkonummen Huolto Oy	Kirkkonummi		21.15
VVO Vuokratalot Oy		17.88	
VVO Asunnot Oy		3.27	
VVO Group			
Ruukinpuiston Pysäköinti Oy	Oulu		23.49
VVO Korkotukikiinteistöt Oy		9.93	
VVO Kodit Oy		13.56	

All associates apart from Suomen Asumisoikeus Oy and SV-Asunnot Oy have been consolidated using the equity method.

#### **Current assets**

#### Inventories

EUR 1,000	Group 2014	Group 2013
Inventory shares as at 1 Jan	10,689	13,443
Change	-3,004	-2,754
Transfers between items	-4,695	
Inventory shares as at 31 Dec	2,990	10,689
Land areas and other inventories as at 1 Jan	31,881	28,495
Change	-7,131	3,386
Transfers to non-current assets	-24,750	
Land areas and other inventories as at 31 Dec	0	31,881
Total inventories as at 31 Dec	2,990	42,570

#### Receivables

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2014
	010up 2014	O10up 2013	2014	2014
Non-current				
Loan receivables from Group companies			160,947	160,947
Receivables from joint ventures				
Loan receivables	492	532		
Loan receivables	506	506	170	170
Other receivables	130	1,488	4	12
Accrued income	392	488	392	488
	1,520	3,014	161,513	161,617
Current				
Accounts receivable	4,347	9,050	2	4,241
Receivables from Group companies				
Accounts receivable			1,975	1,250
Loan receivables				
Other receivables			64,948	40,807
Accrued income			1,938	1,929
Receivables from joint ventures				
Loan receivables	63	40		
Accrued income	9	10		
Loan receivables		401	107	121
Other receivables		1,295	19	85
Accrued income		2,025	296	214
	10,943	12,820	69,286	48,648

#### **Financial securities**

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2014
Securities and shares  Replacement value (without interest)	68,256	65,705	3,570	3,496
Book value	65,889	63,969	2,861	2,887
Difference	2,367	1,736	710	610

Financial securities include fund shares, bonds, company shares and other similar publicly traded investments.

#### **Equity**

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Share capital as at 1 Jan /31 Dec	58,025	58,025	58,025	58,025
Share premium as at 1 Jan /31 Dec	35,786	35,786	35,786	35,786
Revaluation reserve as at 1 Jan	1,695	1,600	2,119	2,119
increase		95		
Revaluation reserve as at 31 Dec	1,695	1,695	2,119	2,119
Contingency fund as at 1 Jan /31 Dec	17	17	17	17
Reserve for invested unrestricted equity as at 1 Jan /31 Dec	17,856	17,856	17,856	17,856
Retained earnings as at 1 Jan	384,565	325,121	27,563	26,073
Dividend distribution	-16,286	-14,805	-16,286	-14,805
Retained earnings as at 31 Dec	368,279	310,315	11,278	11,268
Profit for the period	70,969	74,250	22,215	16,295
Total equity	552,628	497,945	147,296	141,367

Calculation on distributable equity as at 31 Dec	Parent company 2014	Parent company 2013
Reserve for invested unrestricted equity	17,856	17,856
Retained earnings	11,278	11,268
Profit for the period	22,215	16,295
Total	51,349	45,419

The parent company's share capital is divided by share class as follows:	Parent company 2014	Parent company 2013
Series A (20 votes per share)	7,402,560	7,402,560

#### **Accumulated appropriations**

EUR 1,000	Parent company 2014	Parent company 2013
Accumulated depreciation difference as at 1 Jan	10	13
change	-2	-3
Accumulated depreciation difference as at 31 Dec	7	10
Total accumulated appropriations as at 31 Dec	7	10

#### **Statutory provisions**

EUR 1,000	Group 2014	Group 2013
Other statutory provisions	1,531	1,348

The statutory provisions include guarantee reserves for VVO Kodit Oy's (VVO Rakennuttaja Oy's) founder construction based on experience, to the amount of EUR 1.2 (1.3) million, and VVO Asunnot Oy's future costs of EUR 0.3 (0.0) million, which will no longer generate future income and which the company is committed to perform.

#### **Deferred tax assets and liabilities**

Group 2014	Group 2013
27,932	31,037
3,859	0
-629	-3,106
31,162	27,932
60,775	74,745
11,701	508
-17,439	-14,478
55,037	60,775
	27,932 3,859 -629 <b>31,162</b> 60,775 11,701 -17,439

EUR 1,000	Group 2014	Group 2013
Calculated on consolidation measures		
Deferred tax liabilities		
Value as at 1 Jan	15,709	7,790
Increases	6,363	9,607
Decreases	-405	-1,689
Value as at 31 Dec	21,667	15,709
Deferred tax assets due to consolidation measures and other timing differences between accounting and taxation		
Value as at 1 Jan	-3,933	-5,403
Increases	-2,042	-527
Decreases	356	1,997
Value as at 31 Dec	-5,619	-3,933
Total deferred tax liabilities as at 31 Dec	102,247	100,482

Total non-current liabilities	1,804,868	1,789,625	107,954	107,819
Other debts	6,721	8,739		
Accrued expenses	666		564	
Promissory notes				
Debts to Group companies				
Trade payables	1	2		
Advance payments received	34	6		
Market-based loans	839,524	774,432	107,390	107,819
Third-sector loans	2,516	3,144		
Interest subsidy loans	559,828	597,980		
State-subsidised loans	290,486	301,214		
Mortgages	489	1,248		
Primary loans		22		
Loans from financial institutions				
Capital loans	2,355	2,355		
Deferred tax liabilities	102,247	100,482		
Non-current liabilities				
EUR 1,000	Group 2014	Group 2013	2014	2013
			company	company

Parent

**Parent** 

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Derivatives				
Nominal value				
Interest rate swaps	404,346	311,513	7,234	7,637
Cancellable interest rate swaps	10,000	10,000		
Interest rate options	14,933	23,398		
Swaptions	28,010	28,010		
Total	429,279	344,911	7,234	7,637
Fair value				
Interest rate swaps	-45,391	-25,702	-593	-659
Cancellable interest rate swaps	-3,032	-1,573		
Interest rate options	-107	-308		
Swaptions	-5,297	-1,551		
Total	-48,530	-27,583	-593	-659

Of the above-mentioned fair values, only swaptions have been recognised through profit or loss.

Current liabilities EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Loans from financial institutions				
Instalments of primary loans in the next financial year		410		
Instalments of mortgages in the next financial year	759	949		
Instalments of state-subsidised loans in the next financial year	10,728	9,222		
Instalments of interest-subsidy loans in the next financial year	42,712	13,905		
Instalments of third-sector loans in the next financial year	696	361		
Instalments of market-based loans in the next financial year	28,965	34,416	429	429
Overdraft limits				
Advance payments received	5,627	5,706		
Trade payables	15,058	12,996	533	661
Liabilities to Group companies				
Trade payables			45	50
Other debts				
Other debts	74,351	59,788	66,935	49,457
Accrued expenses				
Financial expenses	17,575	14,528	1,942	1,944
Payroll including social security contributions	5,468	6,240	1,139	1,762
Tax liabilities	12,252	5,715	1,399	886
Construction	1,978	1,039		
Other accrued expenses	2,013	3,114		
Total current liabilities	218,183	168,391	72,422	55,189

On 2 January 2015, EUR 10,000 in commercial papers were issued (transaction date in December 2014), which have not been entered into the balance sheet.

#### **Capital loans**

## Subordinated loan of Suomen Vuokratalot Oy, 2001

Suomen Vuokratalot Oy received a subordinated loan of EUR 2,354,630.97 from the City of Tampere in 2001, on the following loan terms: The loan shall be repaid in 20 years. The interest rate is fixed at 5.5% per annum for the first five years, and thereafter the six-month Euribor rate plus 0.75 percentage points. The loan interest will be paid only if the amount to be paid is available for profit distribution in accordance with the company's latest confirmed balance sheet. The interest rates are accrued in the financial statements.

Suomen Vuokratalot Oy has merged with VVO Kodit Oy, and the subordinated loan was transferred to VVO Kodit Oy under the same terms and conditions.

#### **Related party transactions**

Information on the management's salary and fees is presented in the section Salaries and remuneration. There were no related party transactions in 2014.

#### **Guarantees and contingent liabilities**

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Guarantees given				
Loans that mature in more than five years				
Capital loans	2,355	2,355		
Loans from financial institutions				
Annuity loans	244,859	257,880		
Interest subsidy loans	365,446	401,882		
Third-sector loans	1,435	1,577		
Other non-current loans	679,768	592,834	102,255	102,481
Total	1,293,863	1,256,527	102,255	102,481
Loans for which mortgage on and shares in property have been given as a guarantee				
Loans from financial institutions	1,780,461	1,716,709	2,839	2,839
Mortgages given	2,540,125	2,400,829	4,870	4,870
Security deposit		849		
Shares	212,488	161,515		
Total value of pledged guarantees	2,752,612	2,563,193	4,870	4,870
Loans from financial institutions	6,546	24,483		
Mortgages given	1,427	38,102		
Shares of loans allocated to unsold apartments owned by VVO Kodit Oy (VVO Rakennuttaja Oy)	1,046	1,874		

			Parent	Parent
	Group	Group	company	company
EUR 1,000	2014	2013	2014	2013
Pledges given as guarantees for rent payment and street maintenance				
Real estate mortgages given	8,428	8,215		
Guarantees given				
Counter-guarantee	327,440	250,691	236,053	199,059
Counter-guarantees for received external guarantees				
Counter-guarantee for guarantees	14,564	14,564	8,587	8,587
EUR 1,000			Group 2014	Group 2013
			2011	
Other guarantees given				
Guarantees given on behalf of others				
Pledged deposits			14	18
Total			14	18
Guarantees given on behalf of others				
Counter-guarantees			2,015	3,259
Guarantees given			100	1,800
Total			2,115	5,527

EUR 1,000	Group 2014	Group 2013	Parent company 2014	Parent company 2013
Other liabilities				
Leasing liabilities				
Cars				
Payable during the next financial year	866	857	135	126
Payable later	1,228	1,263	206	237
Total	2,094	2,119	341	364
Rent liabilities				
Rent liabilities on commercial premises	396	786		
Rent liabilities on plots	199,387	189,419		
Most notable procurement commitments relating to investments in progress, which are not entered in the accounts				
New construction	265,906	68,132		
Renovations	35,016	25,977		
Total	300,922	94,109		

			Parent	Parent
	Group	Group	company	company
EUR 1,000	2014	2013	2014	2013
Other liabilities  VVO-group plc has a few individual disputes pending, but the company estimates these to be of negligible value. Group companies have made commitments restricting the assignment and pledging of shares owned by them.				
VAT liabilities				
VAT repayment liabilities	2,497	3,163		
Land purchase liabilities				
Transaction prices based on target construction rights and the draft local plan	15,285	8,659		3,813
Liabilities for building public services	5,514	5,974		

#### **Construction liability**

The land use agreement related to the zoned areas Suurpelto I and II in Espoo includes schedules for construction sanctioned with delay penalties. In the agreement, the zoned areas are divided into three execution areas, in which VVO holds building rights as follows: Area 2 - 18,217 (18,717) floor square metres and Area 3 - 16,125 (16,125) floor square metres.

The agreement stipulates that all of the residential building rights must be exercised by November 2013 in area 2 and by November 2016 in area 3. The schedules for building activities were not met in full. The delay penalty is graded based on the period of delay and can, if the delay has continued for at least five years, be up to half of the land use payments specified in the agreement. According to the agreement, the City of Espoo may, if circumstances change, lower the penalty or waive it altogether.

The Jokiniemi quarters 62007 and 62025 located in the City of Vantaa are subject to a schedule for construction sanctioned with delay penalties. The construction liability is divided into various forms of financing and ownership.

# Key indicators depicting financial development

EUR 1,000	2014	2013	2012	2011	2010
SCOPE OF OPERATIONS					
Turnover	367,862	346,610	335,430	327,278	328,647
Change %	6.1	3.3	2.5	-0.4	-4.2
Share of apartment rental, %	97.0	99.1	97.7	94.1	88.6
Share of liquidation of inventories, %	3.0	0.9	2.3	5.9	11.4
Balance sheet total	2,587,830	2,468,550	2,276,091	2,252,237	2,184,152
Salaries and remunerations	17,007	17,405	17,908	16,995	15,369
Average number of personnel	339	341	343	349	341
Turnover/employee	1,085	1,016	978	938	964
PROFITABILITY					
Operating profit	136,668	116,172	112,674	105,719	100,616
% of turnover	37.2	33.5	33.6	32.3	30.6
Profit before appropriations and taxes	90,335	75,868	62,487	55,823	57,510
% of turnover	24.6	21.9	18.6	17.1	17.5
Profit for the period	70,969	74,250	45,854	44,776	40,478
% of turnover	19.3	21.4	13.7	13.7	12.3
Return on equity, % (ROE)	13.3	15.5	10.6	11.2	11.3
Return on investment, % (ROI) 1)	5.9	5.5	5.5	5.2	5.1

EUR 1,000	2014	2013	2012	2011	2010
FINANCING AND FINANCIAL POSITION					
Current ratio	0.9	1.5	1.5	1.4	1.3
Equity ratio, %, fair value 2)	42.0	41.3	38.8		
Equity ratio, %, book value	21.8	20.7	19.8	18.5	17.7
Interest-bearing liabilities 1)	1,851,891	1,795,067	1,664,261	1,683,872	1,654,923
Liquid assets	122,004	142,283	128,963	126,823	96,462
KEY RATIOS PER SHARE <sup>3)</sup>					
Earnings per share, EUR	9.60	10.07	6.19	6.07	5.49
Equity per share, EUR	74.65	67.27	59.22	54.63	50.27
Equity per share, EUR, fair value 2)	223.01	209.16	178.6		
Dividend per share, EUR 4)	3.00	2.20	2.00	1.60	1.50
Dividend as % of result 4)	31.3	21.8	32.3	26.4	27.3
Number of shares at the end of the financial year	7,402,560	7,402,560	7,402,560	7,402,560	7,402,560

<sup>1)</sup> Loans from financial institutions for construction projects are treated as interest-bearing liabilities when calculating key indicators. The interests payable on these loans are mainly included in financial expenses.

<sup>2)</sup> Including deferred tax liability.

<sup>3)</sup> Share-specific indicators are calculated based on the number of shares during each year.

<sup>4)</sup> The Board of Directors proposes that a dividend of EUR 3.00 per share be paid.

# Calculation formulae for key indicators

Deturn on equity 9/ -	Profit before non-recurring items – Taxes				
Return on equity, % =	Equity + Minority share, average for the year				
Return on investment, % =	Profit before non-recurring items + Financing expenses	· x 100			
Retain on investment, 70 -	Balance sheet total - Interest-free debt, average for the year				
Current ratio =	Inventories and current assets 1)				
Current ratio -	Lyhytaikainen vieras pääoma				
Equity ratio, % =	Equity + Minority share				
Equity ratio, % -	Balance sheet total - Advances received				
Earnings per share, EUR =	Profit before non-recurring items – Taxes				
Lamings per share, LOK -	Number of shares at the end of the financial year				
Equity per chara ELID -	Equity				
Equity per share, EUR =	Number of shares at the end of the financial year				
Dividend nor profit 9/	Dividend per share				
Dividend per profit, % =	Earnings per share	x 100			

<sup>1)</sup> Inventories and current assets correspond with the total current assets in the balance sheet.

# Signatures for the Board of Director's Report and Financial Statements

Helsinki, 27 February 2015

Riku Aalto Chairman of the Board Tomi Aimonen

Deputy Chairman of the Board

Matti Harjuniemi

Olli Luukkainen

Reima Rytsölä

Jan-Erik Saarinen

Ann Selin

Jani Nieminen CEO

An auditor's report has been issued today.

Helsinki, 5 March 2015

KPMG Oy Ab

Kai Salli, APA

## Auditor's report

### To the Annual General Meeting of VVO-Yhtymä Oyj

We have audited the accounting records, the financial statements, the report of the Board of Directors, and the administration of VVO-yhtymä Oyj for the financial year 1 January–31 December 2014. The financial statements comprise the consolidated balance sheet, income statement and cash flow statement and notes to the consolidated financial statements, as well as the parent company's balance sheet, income statement, cash flow statement and notes to the financial statements.

## Responsibility of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of financial statements and report of the Board of Directors that give a true and fair view in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The Board of Directors is responsible for the appropriate arrangement of the control of the company's accounts and finances, and the Managing Director shall see to it that the accounts of the company are in compliance with the

law and that its financial affairs have been arranged in a reliable manner.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements, on the consolidated financial statements and on the report of the Board of Directors based on our audit. The Auditing Act requires that we comply with the requirements of professional ethics. We conducted our audit in accordance with good auditing practice in Finland. Good auditing practice requires that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the report of the Board of Directors are free from material misstatement, and whether the members of the Board of Directors of the parent company or the Managing Director are guilty of an act or negligence which may result in liability in damages towards the company or have violated the Limited Liability Companies Act or the articles of association of the company.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the report of the Board of Directors. The procedures selected

depend on the auditor's judament, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements and report of the Board of Directors that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the report of the Board of Directors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion on the financial statements and the report of the Board of Directors
In our opinion, the financial statements and the report of the Board of Directors give a true and fair view of both the consolidated and the parent company's financial performance and financial position in accordance

with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The information in the report of the Board of Directors is consistent with the information in the financial statements.

#### Other opinions

We support that the financial statements should be adopted. The proposal by the Board of Directors regarding the use of the profit shown in the balance sheet is in compliance with the Limited Liability Companies Act. We support that the members of the Board of Directors of the parent company and the Managing Director should be discharged from liability for the financial period audited by us.

Helsinki, 5 March 2015 KPMG OY AB

Kai Salli Authorized Public Accountant